

PHONE (800) ALANJAY (252-6529)		DIRECT 863-385-9610	WWW.ALANJAY.COM	45971-1
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 904-838-4999	Mailing Address P.O. BOX 9200 Sebring, FL 33871-9200	
		FAX 863-402-4221		

ORIGINAL QUOTE DATE
6/28/2023

QUICK QUOTE SHEET

REVISED QUOTE DATE
6/28/2023

REQUESTING AGENCY	COCOA, CITY OF			
CONTACT PERSON	TONY JONES	EMAIL	TJONES@COCOAFI.ORG	
PHONE	321-433-8766	MOBILE	321-355-8926	FAX 321-433-8768

SOURCEWELL (FORMERLY NJPA) CONTRACT # 2024 091521-NAF & 06 www.NationalAutoFleetGroup.com

MODEL	K7B	MSRP	\$41,235.00
2024 FORD EXPLORER BASE 2WD 2.3L EcoBoost			
CUSTOMER ID	WATER REFORMATION PLANT #4120		NJPA PRICE \$40,557.00
BED LENGTH	SUV		

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

FACTORY OPTIONS

DESCRIPTION

YZ	OXFORD WHITE EXTERIOR	\$0.00
7N	SANDSTONE, CLOTH CAPTAIN'S CHAIRS	\$0.00
99H 44T	Engine: 2.3L I-4 EcoBoost (STD), Transmission: 10-Speed SelectShift Automatic	\$0.00
PW PL	PWR WINDOWS AND LOCKS (INCL)	\$0.00
RKE	REMOTE KEYLESS ENTRY (STD)	\$0.00
BT	BLUE TOOTH (STD)	\$0.00
BUC	FACTORY BACK UP CAMERA(STD).	\$0.00
CPO	SEE ATTACHED PRINT OUT FOR COMPLETE VEHICLE DETAILS	\$0.00

CONTRACT OPTIONS

DESCRIPTION

FACTORY OPTIONS

\$0.00

TEMP-TAG	Temporary tag	\$45.00
DTF SUV	Deep tint film on SUV with full side and rear glass coverage.	\$335.00
3K SMART	3rd key and remote for vehicles with proximity access.	\$335.00

CONTRACT OPTIONS

\$715.00

TRADE IN

TOTAL COST

\$41,272.00

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~

\$0.00

TOTAL COST LESS TRADE IN(S)

QTY

1

\$41,272.00

Estimated Annual payments for 60 months paid in advance: \$9,243.23

Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments

QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS

VEHICLE QUOTED BY

CHRISTY SELF

GOVERNMENT ACCOUNT MANAGER

christy.self@alanjay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time.
I am always happy to be of assistance.



ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2023 Ford Explorer (K7B) Base RWD (✔ Complete)



Note:Photo may not represent exact vehicle or selected equipment.

Window Sticker

SUMMARY

[Fleet] 2023 Ford Explorer (K7B) Base RWD	MSRP:\$36,760.00
Interior:Sandstone, Cloth Captain's Chairs	
Exterior 1:Oxford White	
Exterior 2:No color has been selected.	
Engine: 2.3L EcoBoost I-4	
Transmission: 10-Speed Automatic	

OPTIONS

CODE	MODEL	MSRP
K7B	[Fleet] 2023 Ford Explorer (K7B) Base RWD	\$36,760.00
OPTIONS		
100A	Equipment Group 100A	\$0.00
44T	Transmission: 10-Speed Automatic	\$0.00
7N	Sandstone, Cloth Captain's Chairs	\$0.00
99H	Engine: 2.3L EcoBoost I-4	\$0.00
YZ	Oxford White	\$0.00
SUBTOTAL		\$36,760.00

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Data Version: 18112. Data Updated: Dec 4, 2022 6:47:00 PM PST.



ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2023 Ford Explorer (K7B) Base RWD ( Complete)

Adjustments Total	\$0.00
Destination Charge	\$1,495.00
TOTAL PRICE	\$38,255.00

FUEL ECONOMY

- Est City:21 (2022) MPG
- Est Highway:28 (2022) MPG
- Est Highway Cruising Range:501.20 mi

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Vehicle: [Fleet] 2023 Ford Explorer (K7B) Base RWD (Complete)

Standard Equipment

Mechanical	
	Engine: 2.3L EcoBoost I-4 -inc: auto start-stop technology (STD)
	Transmission: 10-Speed Automatic (STD)
	3.58 Non-Limited-Slip Rear Axle Ratio
	50 State Emissions System Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles with the 3.3L Ti-VCT V6 FFV engine.
	Transmission w/Driver Selectable Mode
	Rear-Wheel Drive
	Battery w/Run Down Protection
	Regenerative Alternator
	Towing Equipment -inc: Trailer Sway Control
	GVWR: TBD
	Gas-Pressurized Shock Absorbers
	Front And Rear Anti-Roll Bars
	Electric Power-Assist Speed-Sensing Steering
	17.9 Gal. Fuel Tank
	Quasi-Dual Stainless Steel Exhaust
	Strut Front Suspension w/Coil Springs
	Multi-Link Rear Suspension w/Coil Springs
	4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake
Exterior	
	Wheels: 18" 5-Spoke Silver-Painted Aluminum
	Tires: P255/65R18 AS BSW -inc: mini spare
	Steel Spare Wheel
	Spare Tire Mounted Inside Under Cargo
	Clearcoat Paint
	Body-Colored Front Bumper
	Body-Colored Rear Bumper w/Black Rub Strip/Fascia Accent
	Black Bodyside Cladding and Black Wheel Well Trim
	Black Side Windows Trim, Black Front Windshield Trim and Black Rear Window Trim

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Vehicle: [Fleet] 2023 Ford Explorer (K7B) Base RWD (Complete)

Exterior

Black Door Handles
Black Power Side Mirrors w/Manual Folding
Fixed Rear Window w/Fixed Interval Wiper, Heated Wiper Park and Defroster
Deep Tinted Glass
Speed Sensitive Variable Intermittent Wipers
Galvanized Steel/Aluminum Panels
Lip Spoiler
Black Grille
Power Liftgate Rear Cargo Access
Tailgate/Rear Door Lock Included w/Power Door Locks
Autolamp Auto On/Off Aero-Composite Led Low/High Beam Auto High-Beam Daytime Running Lights Preference Setting Headlamps w/Delay-Off
LED Brakelights
Headlights-Automatic Highbeams

Entertainment

Radio w/Seek-Scan, Clock, Steering Wheel Controls and Internal Memory
Radio: AM/FM Stereo -inc: MP3 capability, 6 speakers, speed-compensated volume and SiriusXM, if equipped, includes a 3 month prepaid subscription, Service is not available in Alaska and Hawaii, All SiriusXM services require a subscription, sold separately by SiriusXM after the trial period, Your SiriusXM service will automatically stop at the end of your trial unless you decide to subscribe, If you decide to continue service, the subscription plan chosen will automatically renew and be charged according to your chosen payment method at the then-current rates, Fees and taxes apply, See the SiriusXM Customer Agreement & Privacy Policy at https://www.siriusxm.com/ www.siriusxm.com/FAQS for full terms and how to cancel, which includes online methods or calling 1-866-635-2349, Available in the 48 contiguous United States, D.C, and Puerto Rico (w/coverage limits and capable receiver), Visit http://www.siriusxm.com/FAQS for most current service area information, Availability of some services and features is subject to device capabilities and location restrictions, All fees, content and features are subject to change, SiriusXM, Pandora and all related logos are trademarks of Sirius XM Radio Inc, and its respective subsidiaries
Streaming Audio
Integrated Roof Antenna
SYNC 3 Communications & Entertainment System -inc: enhanced voice recognition, 8" LCD capacitive touchscreen in center stack w/swipe capability, AppLink, 911 Assist, Apple Car Play and Android Auto compatibility and 1 "A" and 1 "C" USB ports in the media hub,
Bluetooth Wireless Phone Connectivity
2 LCD Monitors In The Front

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Vehicle: [Fleet] 2023 Ford Explorer (K7B) Base RWD (✔ Complete)

Interior	
	Bucket Front Seats w/Cloth Back Material
	Driver Seat
	Passenger Seat
	35-30-35 Folding Split-Bench Front Facing Manual Reclining Fold Forward Seatback Cloth Rear Seat w/Manual Fore/Aft
	Manual Tilt/Telescoping Steering Column
	Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Oil Level, Trip Odometer and Trip Computer
	Power Rear Windows and Fixed 3rd Row Windows
	Fixed 50-50 Bench Cloth 3rd Row Seat Front, Manual Fold Into Floor, 2 Manual and Adjustable Head Restraints
	Front Cupholder
	Rear Cupholder
	Compass
	Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry, Illuminated Ignition Switch and Panic Button
	Remote Releases -Inc: Power Cargo Access
	Cruise Control w/Steering Wheel Controls
	Voice Activated Dual Zone Front Automatic Air Conditioning
	Rear HVAC w/Separate Controls
	HVAC -inc: Underseat Ducts and Headliner/Pillar Ducts
	Locking Glove Box
	Driver Foot Rest
	Interior Trim -inc: Metal-Look/Piano Black Instrument Panel Insert, Metal-Look/Piano Black Door Panel Insert, Piano Black Console Insert and Chrome/Metal-Look Interior Accents
	Full Cloth Headliner
	Cloth Door Trim Insert
	Cloth Captain's Chairs -inc: 8-way power driver's seat w/power function for tilt and recline, 4-way manual front passenger seat w/fore/aft and recline and 2-way manually adjustable driver and front passenger head restraints
	Day-Night Rearview Mirror
	Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination, Driver And Passenger Auxiliary Mirror
	Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage and 5 12V DC Power Outlets
	Front And Rear Map Lights

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Interior	
	Fade-To-Off Interior Lighting
	Full Carpet Floor Covering -inc: Carpet Front And Rear Floor Mats
	Carpet Floor Trim
	Trunk/Hatch Auto-Latch
	Cargo Area Concealed Storage
	Cargo Space Lights
	FOB Controls -inc: Cargo Access
	Smart Device Remote Engine Start
	FordPass Connect -inc: 4G LTE Wi-Fi hotspot connects up to 10 devices w/wireless data trial that begins upon AT&T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features, To activate, go to www.att.com/ford , remotely start, lock and unlock vehicle, schedule specific times to remotely start vehicle, locate parked vehicle and check vehicle status (FordPass Connect, the Ford Pass App, and Complimentary Connected Services are required for remote features (see FordPass terms for details), Connected Service and features depend on compatible AT&T network availability, Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features, Connected services excludes Wi-Fi hotspot.), Note: Ford Telematics and data services prep included for fleet only: FordPass Connect 4G Wi-Fi modem provides data to support telematics and data services including but not limited to vehicle location, speed, idle time, fuel, vehicle diagnostics and maintenance alerts, Device enables telematics services through Ford or authorized providers, Activate at www.fleet.ford.com or call 833-FCS-Ford, (833-327-3673)
	Driver / Passenger And Rear Door Bins
	Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down
	Delayed Accessory Power
	Power Door Locks w/Autolock Feature
	Systems Monitor
	Trip Computer
	Outside Temp Gauge
	Analog Appearance
	Manual Adjustable Rear Head Restraints
	Front Center Armrest
	2 Seatback Storage Pockets
	Securilock Anti-Theft Ignition (pats) Immobilizer
	5 12V DC Power Outlets
	Air Filtration

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Vehicle: [Fleet] 2023 Ford Explorer (K7B) Base RWD (Complete)

Safety-Mechanical

AdvanceTrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)
ABS And Driveline Traction Control

Safety-Exterior

Side Impact Beams

Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags
Reverse Sensing System Rear Parking Sensors
Ford Co-Pilot360 - BLIS (Blind Spot Information System) Blind Spot
Ford Co-Pilot360 - Pre-Collision Assist with Pedestrian Detection and Cross-Traffic Alert
Lane Keeping Alert Lane Keeping Assist
Lane Keeping Alert Lane Departure Warning
Collision Mitigation-Front
Driver Monitoring-Alert
Tire Specific Low Tire Pressure Warning
Dual Stage Driver And Passenger Front Airbags
Safety Canopy System Curtain 1st, 2nd And 3rd Row Airbags
Airbag Occupancy Sensor
Driver And Passenger Knee Airbag
Mykey System -inc: Top Speed Limiter, Audio Volume Limiter, Early Low Fuel Warning, Programmable Sound Chimes and Beltminder w/Audio Mute
Rear Child Safety Locks
Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners
Back-Up Camera w/Washer

WARRANTY

Basic Years: 3
Basic Miles/km: 36,000
Drivetrain Years: 5
Drivetrain Miles/km: 60,000
Corrosion Years: 5
Corrosion Miles/km: Unlimited
Roadside Assistance Years: 5
Roadside Assistance Miles/km: 60,000

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