



Call Us first, for all of your Fleet Automotive, & Light Truck needs.



Awarded Contract

Quote

PHONE (800) ALANJAY (252-6529)	DIRECT 863-385-9610	WWW.ALANJAY.COM	28019-3
Corporate Office 2003 U.S. 27 South Sebring, FL 33870	MOBILE 904-838-4999 FAX 863-402-4221	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200

ORIGINAL QUOTE DATE  
10/19/2020

## QUICK QUOTE SHEET

REVISED QUOTE DATE  
10/22/2020

REQUESTING AGENCY **COCOA, CITY OF**  
CONTACT PERSON **TONY JONES**  
PHONE **321-433-8766** EMAIL **TJONES@COCO AFL.ORG**  
MOBILE **321-355-8926** FAX **321-433-8768**

### SOURCEWELL (FORMERLY NJPA) CONTRACT # 2021 120716-NAF & 06 www.NationalAutoFleetGroup.com

MODEL	K8A	MSRP	\$40,630.00
2021 FORD POLICE INTERCEPTOR UTILITY - AWD - 3.3L V6 HYBRID			
<b>CUSTOMER ID</b>		<b>NJPA PRICE</b>	<b>\$35,574.00</b>
BED LENGTH			
UM 96	EXTERIOR COLOR AGATE BLACK WITH CHARCOAL BLACK CLOTH FRONT & VINYL REAR		\$0.00
99W 44B	3.3L V6 Direct-Injection Hybrid System with 10-Speed Automatic Transmission.		\$0.00
153	FRONT LICENSE PLATE BRACKET		\$0.00
17T	RED/WHITE DOME LAMP IN CARGO AREA		\$49.00
51R	DRIVER ONLY LED SPOT LAMP (UNITY)		\$390.00
52P	HIDDEN DOOR-LOCK PLUNGER AND REAR DOORS INOPERABLE		\$155.00
55F	REMOTE KEYLESS ENTRY (Does Not include PATS, 4-key fobs, key fobs are not fobbed alike when ordered w/Keyed-Alike)		\$335.00
76R	REVERSE SENSING SYSTEM		\$270.00
BUC	FACTORY BACK UP CAMERA(STD).		\$0.00

<b>CONTRACT OPTIONS</b>	<b>DESCRIPTION</b>	<b>FACTORY OPTIONS</b>	<b>\$1,199.00</b>
TEMP-TAG	Temporary tag		\$45.00
DTF SUV	Deep tint film on SUV with full side and rear glass coverage.		\$290.00
DSS 354443-A	DANA SAFETY SUPPLY, ORLANDO - TO FURNISH AND INSTALL ALL ITEMS PER ATTACHED SALES QUOTE 354443-A		\$13,416.00

<b>CONTRACT OPTIONS</b>	<b>DESCRIPTION</b>	<b>FACTORY OPTIONS</b>	<b>\$1,199.00</b>
TEMP-TAG	Temporary tag		\$45.00
DTF SUV	Deep tint film on SUV with full side and rear glass coverage.		\$290.00
DSS 354443-A	DANA SAFETY SUPPLY, ORLANDO - TO FURNISH AND INSTALL ALL ITEMS PER ATTACHED SALES QUOTE 354443-A		\$13,416.00

**CONTRACT OPTIONS** **\$13,751.00**

<b>TRADE IN</b>	<b>TOTAL COST</b>	<b>\$50,524.00</b>
YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~		
	<b>TOTAL COST LESS TRADE IN(S)</b>	<b>QTY</b> <b>7</b> <b>\$353,668.00</b>

Estimated Annual payments for 60 months paid in advance: **\$11,315.30** Extended: **\$79,207.09**  
Municipal finance for any essential use vehicle, requires lender approval, WAC.

<b>Comments</b>	
VEHICLE QUOTED BY	CHRISTY SELF GOVERNMENT ACCOUNT MANAGER <a href="mailto:christy.self@alanjay.com">christy.self@alanjay.com</a>

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.

# Sales Quote

**DANA SAFETY SUPPLY, INC**  
**4809 KOGER BLVD**  
**GREENSBORO, NC 27407**

Telephone: 800-845-0405

Sales Quote No.	354443-A
Customer No.	ALANFLEET

## Bill To

ALAN JAY FLEET SALES  
ANGELA.TIRADO@ALANJAY.COM  
33871-9200

## Ship To

DSS ORLANDO INSTALLATION  
4832 N. OBT  
ORLANDO, FL 32810  
USA

**Contact:**  
**Telephone:** (863)402-4234  
**E-mail:**

**Contact:** INSTALL SHOP  
**Telephone:**  
**E-mail:**

Quote Date	Ship Via		F.O.B.	Customer PO Number	Payment Method
08/27/20	Ground		PPAY & ADD TO INVOICE	COCOA PATROL EXP	net30
Entered By	Salesperson			Ordered By	Resale Number
JEFF BOEBINGER	JEFF BOEBINGER-Orlando			CHRISTY SELF	35-8014745811-9
Order Quantity	Approve Quantity	Tax	Item Number / Description		
14	14	Y	EMPS2STS4E SOI MPOWER FASCIA 4"12-LED STUD MNT BLUE/WHITE Warehouse: DROP Vin #: SOUNDOFF LIST PRICE \$183.00 EACH 40% OFF \$109.80 CONTRACT  MOUNTED IN FRONT CORNERS OF HEAD LIGHTS IN CUT OUTS PROVIDED ENFTC002M5 SOI NFORCE TRAFFIC CONTROLLER B/W Warehouse: DROP Vin #: 6 Head Exterior Deck/Grille Mount (WIRE EXIT)  D12  D12  D12  D12  D12  D12   B_W  B_W  B_W  B_W  B_W  B_W  Mount Kit: PNFTCM02 Accessories: PNFLBSPLT1 Breakout Box (Included) ETSSVBK01 SOI 2020 FORD PIUT SPEAKER BUMPER MNT BRACKET Warehouse: ORLAN Vin #:		
7	7	Y			
14	14	Y			

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Order Quantity	Approve Quantity	Tax	Item Number / Description		
7	7	Y	ENGKTD001 SOI BLUEPrint "Gold Package" Control System Warehouse: ORLAN Vin #: bluePRINT® Control System - Gold Package contains: - 2 ea ETSS100N Speakers - 2 ea ENGN04101 Remote Nodes - 1 ea ENGCC01243 Central Controller - 1 ea ENGSA07152 Siren 480 series 200w amp - 1 ea ENGCP18002 Control Panel - 2 ea ENGHNK03 Remote Node Harness - 1 ea ENGHNK04 Central control Harness EMPLB009PE-073 SOI MPOWER 6 INCH LED LIGHTBAR B/W B/A Warehouse: DROP Vin #: 55"/139cm 10-16 Volt MPOWER 6 INCH LED LIGHTBAR W/ LIN DSC TECHNOLOGY /D08//D08//D12  D12  D12  D12  D12  D12  D08\\D08\\ /B_W//B_W/  B_W  B_W  B_W  B_W  B_W  B_W  B_W  B_W\\B_W\\  S04    SILVER   O  S04   WHT    CLEAR   O  WHT  \\D08\\D08\\  D12  D12  D12  D12  D12  D12  D08//D08// \\B_W\\B_W\\B_A  B_A  B_A  B_A  B_A  B_A  B_A  B_W//B_W// Accessories - PNFLBSPLT1, AUTO-DIM Mount - Fixed Height Mount (PMPLBK01) Hook - PNFLBF32		

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JEFF BOEBINGER	JEFF BOEBINGER-Orlando			CHRISTY SELF	35-8014745811-9
Order Quantity	Approve Quantity	Tax	Item Number / Description		
14	14	Y	ENL160J SOI 60" NLINE RUNNING LIGHT RED/BLUE Warehouse: DROP Vin #: BLUE AND RED 60" ENLINES SOUNDOFF LIST \$625.00 EACH 40% OFF \$375.00 EACH 7170-0734-02 GJ VS CONSOLE PKG 2020+ FORD PIUT Warehouse: DROP Vin #: PACKAGE INCLUDES CONSOLE, DUAL CUPHOLDER, PRINTER ARMREST, AND THE FOLLOWING EQUIPMENT MOUNTING BRACKETS: 1- 1- 1- ALSO INCLUDES ANY BLANK FILLER PANELS NECESSARY TO COMPLETE THE INSTALLATION ****		
7	7	Y	7160-0220 GJ MONGOOSE 9 LOCKING SLIDE ARM W/TILT SWIVEL Warehouse: DROP Vin #: MOUNTS TO POST OR TO FLAT SURFACE(DASH, DOGHOUSE, OR CONSOLE) **** *** GAMBER JOHNSON LIST PRICE \$354.00 30% OFF \$254.88		

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Order Quantity	Approve Quantity	Tax	Item Number / Description		
7	7	Y	PK0602ITU20SCA SMC #10VS C RP UNCOATED PARTITION 2020 EXP Warehouse: DROP Vin #: 		
7	7	Y	WK0514ITU20 SMC VERTICALSTEEL WINDOW BARS FOR 2020 EXPL Warehouse: DROP Vin #: 		
7	7	Y	QK0566ITU20 SMC OEM REPLACEMENT PRISONER SEAT W/ 12 VS CARO Warehouse: DROP Vin #: 2020 PIUT OEM Full Replacement Transport Seat TPO Plastic, with Center Pull Seat Belts & #12VS POLY Cargo Partition *****		
7	7	Y	WK0040ITU20 SMC 3 PC HORIZ REAR CARGO WINDOW BARRIERS 2020 Warehouse: DROP Vin #: 		
7	7	Y	7160-0432 Gamber Johnson Face Face Plate Warehouse: DROP Vin #: 		
7	7	Y	INCLUDED IN CONSOLE 7160-0826 GAMBE Adjustable Mic Clip Warehouse: DROP Vin #: INCLUDED IN CONSOLE		

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14	14	Y	ENFDGS3BW SOI DUAL NFORCE DECK/GRILL 12 LED LT BLUE/WHITE Warehouse: DROP Vin #: SOUNDOFF LIST PRICE \$421.00 40% OFF CONTRACT \$261.02		
14	14	Y	MOUNTED IN REAR CARGO WINDOWS ON EACH SIDE. EMPS2STS4E SOI MPOWER FASCIA 4"12-LED STUD MNT BLUE/WHITE Warehouse: DROP Vin #: SOUNDOFF LIST PRICE \$183.00 40% OFF CONTRACT \$109.80		
14	14	Y	MOUNTED UNDER TRIM PANEL ON EACH SIDE OF LICENSE PLATE AT REAR. PMP2BKDG AJ SOI 4" mPOWER 90 DEGREE MOUNTING BRACKET, BLACK Warehouse: DROP Vin #: SOUNDOFF LIST PRICE \$12.00 40% OFF CONTRACT \$7.20		
14	14	Y	EMPS1STS1B SOI MPOWER FASCIA 3" 4-LED STUD MNT BLUE Warehouse: DROP Vin #: SOUNDOFF LIST PRICE \$175.00 40% OFF CONTRACT		
7	7	Y	ENGLNK001 SOI BLUEPRINT LINK FOR 2020 EXPLORER Warehouse: DROP Vin #: SOUNDOFF LIST PRICE \$492.00 40% OFF CONTRACT \$295.20		

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Order Quantity	Approve Quantity	Tax	Item Number / Description		
7	7	Y	ENFWB001TZ SOI lightbar B/A REAR BAR 2020 EXPLORER Warehouse: DROP Vin #: C-TTP-INUT-1201 HAV 2020 PIUT FOLD-UP CARGO PLATE FOR EQUIPMENT Warehouse: ORLAN Vin #: Ford 2020 Police Interceptor Utility Raised Fold-Up Cargo Plate for Equipment Mounting Underneath OPTIONAL TRAY- C-TTP-INUT-4 SEPARATELY HAVIS LIST PRICE \$844.60 C-TTP-INUT-4 HAV 2020 Ford Police Interceptor Utility Premium Fold- Warehouse: ORLAN Vin #: 2020 Ford Police Interceptor Utility Premium Fold-Up Equipment Tray		
7	7	Y	HAVIS LIST PRICE \$844.60 C-TTP-INUT-4 HAV 2020 Ford Police Interceptor Utility Premium Fold- Warehouse: ORLAN Vin #: 2020 Ford Police Interceptor Utility Premium Fold-Up Equipment Tray		
28	28	Y	HAVIS LIST PRICE \$302.41 ELUC3H025E SOI Universal UnderCover Screw-In LED Insert Single Li Warehouse: ORLAN Vin #: Single Light Kit BLUE/WHITE MOUNTED IN HEAD LIGHTS AND REVERSE LIGHT POCKETS. USE ADAPTER TO CLIP IN.		

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Order Quantity	Approve Quantity	Tax	Item Number / Description		
28	28	Y	PLUCTCL1 SOI REPLACEMENT COLLAR KIT FOR TWIST-IN UNDERCO Warehouse: ORLAN Vin #: 		
7	7	Y	INSTALL KIT MISC INSTALLATION SUPPLIES I.E. Warehouse: ORLAN Vin #: LOOM, WIRE, HARDWARE, CONNECTORS, ETC *****		
7	7	N	INSTALL DSS INSTALLATION OF EQUIPMENT BLUE PRINT SOI Warehouse: ORLAN Vin #: LABOR ESTABLISHED AT INTERNAL ALAN JAY RATE.  PER CITY OF COCOA PD SPEC FOR 2020-2021 PATROL EXPLORER.  ALL PIECES FOR 2021 FORS EXPLORER PIU		
Approved By: _____ <input type="checkbox"/> Approve All Items & Quantities		<b>Quote Good for 30 Days</b>			

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# ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2021 Ford Police Interceptor Utility (K8A) AWD (✓ Complete)

## Window Sticker

### SUMMARY

[Fleet] 2021 Ford Police Interceptor Utility (K8A) AWD

MSRP:\$40,630.00

Interior:Charcoal Black, Unique HD Cloth Front Bucket Seats w/Vinyl Rear

Exterior 1:Agate Black

Exterior 2:No color has been selected.

Engine: 3.3L V6 Direct-Injection Hybrid System

Transmission: 10-Speed Automatic

### OPTIONS

CODE	MODEL	MSRP
K8A	[Fleet] 2021 Ford Police Interceptor Utility (K8A) AWD	\$40,630.00
<b>OPTIONS</b>		
153	Front License Plate Bracket	\$0.00
17T	Switchable Red/White Lighting in Cargo Area	\$50.00
44B	Transmission: 10-Speed Automatic	\$0.00
500A	Order Code 500A	\$0.00
51R	Driver Only LED Spot Lamp (Unity)	\$395.00
52P	Hidden Door-Lock Plunger	\$160.00
55F	Remote Keyless Entry Key Fob w/o Key Pad	\$340.00
76R	Reverse Sensing System	\$275.00
96	Charcoal Black, Unique HD Cloth Front Bucket Seats w/Vinyl Rear	\$0.00
99W	Engine: 3.3L V6 Direct-Injection Hybrid System	\$0.00
UM	Agate Black	\$0.00
—	3.73 Axle Ratio	\$0.00
<b>SUBTOTAL</b>		<b>\$41,850.00</b>
Adjustments Total		\$0.00
Destination Charge		\$1,245.00
<b>TOTAL PRICE</b>		<b>\$43,095.00</b>

### FUEL ECONOMY

Est City:N/A

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Data Version: 12159. Data Updated: Oct 21, 2020 11:42:00 PM PDT.



## ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2021 Ford Police Interceptor Utility (K8A) AWD (✓ Complete)

Est Highway:N/A

Est Highway Cruising Range:N/A

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# ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2021 Ford Police Interceptor Utility (K8A) AWD (✓ Complete)

## Standard Equipment

### Mechanical

Engine: 3.3L V6 Direct-Injection Hybrid System -inc: (136-MPH top speed) (STD)

Transmission: 10-Speed Automatic (STD)

3.73 Axle Ratio (STD)

50 State Emission System Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles equipped with the 3.3L V6 Direct-Injection engine.

Transmission w/Oil Cooler

Automatic Full-Time All-Wheel

Engine Oil Cooler

80-Amp/Hr 800CCA Maintenance-Free Battery

Hybrid Electric Motor 220 Amp Alternator

Class III Towing Equipment -inc: Hitch

Trailer Wiring Harness

Police/Fire

1670# Maximum Payload

GVWR: 6,840 lbs (3,103 kgs)

Gas-Pressurized Shock Absorbers

Front And Rear Anti-Roll Bars

Electric Power-Assist Steering

19 Gal. Fuel Tank

Dual Stainless Steel Exhaust

Permanent Locking Hubs

Strut Front Suspension w/Coil Springs

Multi-Link Rear Suspension w/Coil Springs

Regenerative 4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist and Hill Hold Control

Lithium Ion Traction Battery

### Exterior

Wheels: 18" x 8" 5-Spoke Painted Black Steel -inc: polished stainless steel hub cover and center caps

Tires: 255/60R18 AS BSW

Steel Spare Wheel

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Vehicle: [Fleet] 2021 Ford Police Interceptor Utility (K8A) AWD (✓ Complete)

## Exterior

- Spare Tire Mounted Inside Under Cargo
- Clearcoat Paint
- Body-Colored Front Bumper w/Black Rub Strip/Fascia Accent and 1 Tow Hook
- Body-Colored Rear Bumper w/Black Rub Strip/Fascia Accent
- Body-Colored Bodyside Cladding and Black Wheel Well Trim
- Black Side Windows Trim and Black Front Windshield Trim
- Black Door Handles
- Black Power Side Mirrors w/Convex Spotter and Manual Folding
- Fixed Rear Window w/Fixed Interval Wiper, Heated Wiper Park and Defroster
- Deep Tinted Glass
- Speed Sensitive Variable Intermittent Wipers
- Galvanized Steel/Aluminum Panels
- Lip Spoiler
- Black Grille
- Liftgate Rear Cargo Access
- Tailgate/Rear Door Lock Included w/Power Door Locks
- Fully Automatic Projector Beam Led Low/High Beam Headlamps
- LED Brakelights

## Entertainment

- Radio w/Seek-Scan, Speed Compensated Volume Control and Steering Wheel Controls
- Radio: AM/FM/MP3 Capable -inc: clock, 4-speakers, Bluetooth interface w/hands-free voice command support (compatible w/most Bluetooth connected mobile devices), 1 USB port and 4.2" color LCD screen center stack smart display
- Integrated Roof Antenna
- 1 LCD Monitor In The Front

## Interior

- 8-Way Driver Seat
- Passenger Seat
- 35-30-35 Folding Split-Bench Front Facing Fold Forward Seatback Rear Seat
- Manual Tilt/Telescoping Steering Column

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Vehicle: [Fleet] 2021 Ford Police Interceptor Utility (K8A) AWD (✓ Complete)

## Interior

Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Engine Hour Meter, Traction Battery Level, Trip Odometer and Trip Computer

Power Rear Windows and Fixed 3rd Row Windows

Ford Fleet Telematics Selective Service Internet Access

Remote Releases -Inc: Power Cargo Access

Cruise Control w/Steering Wheel Controls

Dual Zone Front Automatic Air Conditioning

HVAC -inc: Underseat Ducts

Locking Glove Box

Driver Foot Rest

Unique HD Cloth Front Bucket Seats w/Vinyl Rear -inc: reduced bolsters, driver 6-way power track (fore/aft, up/down, tilt w/manual recline, 2-way manual lumbar), passenger 2-way manual track (fore/aft, w/manual recline) and built-in steel intrusion plates in both driver/passenger seatbacks

Interior Trim -inc: Metal-Look Instrument Panel Insert, Metal-Look Door Panel Insert and Metal-Look Interior Accents

Full Cloth Headliner

Urethane Gear Shifter Material

Day-Night Rearview Mirror

Driver And Passenger Visor Vanity Mirrors

Mini Overhead Console w/Storage and 2 12V DC Power Outlets

Front And Rear Map Lights

Fade-To-Off Interior Lighting

Full Vinyl/Rubber Floor Covering

Carpet Floor Trim

Cargo Features -inc: Cargo Tray/Organizer

Cargo Space Lights

Dashboard Storage, Driver And Passenger Door Bins

Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down

Delayed Accessory Power

Power Door Locks

Systems Monitor

Redundant Digital Speedometer

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# ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2021 Ford Police Interceptor Utility (K8A) AWD (✓ Complete)

## Interior

Trip Computer

Analog Display

Seats w/Vinyl Back Material

Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints

2 12V DC Power Outlets

Air Filtration

## Safety-Mechanical

Electronic Stability Control (ESC) And Roll Stability Control (RSC)

ABS And Driveline Traction Control

## Safety-Exterior

Side Impact Beams

## Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags

Tire Specific Low Tire Pressure Warning

Dual Stage Driver And Passenger Front Airbags

Curtain 1st And 2nd Row Airbags

Airbag Occupancy Sensor

Passenger Knee Airbag

Rear Child Safety Locks

Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners

Back-Up Camera w/Washer

## WARRANTY

Basic Years: 3

Basic Miles/km: 36,000

Drivetrain Years: 5

Drivetrain Miles/km: 100,000

Corrosion Years: 5

Corrosion Miles/km: Unlimited

Hybrid/Electric Components Years: 8

Hybrid/Electric Components Miles/km: 100,000

Roadside Assistance Years: 5

Roadside Assistance Miles/km: 60,000

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