



Awarded Contract

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-385-9610	WWW.ALANJAY.COM	28019-3
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 904-838-4999	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE  
10/19/2020

## QUICK QUOTE SHEET

REVISED QUOTE DATE  
10/22/2020

REQUESTING AGENCY	COCOA, CITY OF			
CONTACT PERSON	TONY JONES	EMAIL	TJONES@COCOAFI.ORG	
PHONE	321-433-8766	MOBILE	321-355-8926	FAX 321-433-8768

**SOURCEWELL (FORMERLY NJPA) CONTRACT # 2021 120716-NAF & 06 www.NationalAutoFleetGroup.com**

MODEL	K8A	MSRP	\$40,630.00
2021 FORD POLICE INTERCEPTOR UTILITY - AWD - 3.3L V6 HYBRID			
CUSTOMER ID		NJPA PRICE	\$35,574.00

BED LENGTH

\*\* All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

### FACTORY OPTIONS

### DESCRIPTION

UM 96	EXTERIOR COLOR AGATE BLACK WITH CHARCOAL BLACK CLOTH FRONT & VINYL REAR	\$0.00
99W 44B	3.3L V6 Direct-Injection Hybrid System with 10-Speed Automatic Transmission.	\$0.00
153	FRONT LICENSE PLATE BRACKET	\$0.00
17T	RED/WHITE DOME LAMP IN CARGO AREA	\$49.00
51R	DRIVER ONLY LED SPOT LAMP (UNITY)	\$390.00
52P	HIDDEN DOOR-LOCK PLUNGER AND REAR DOORS INOPERABLE	\$155.00
55F	REMOTE KEYLESS ENTRY (Does Not include PATS, 4-key fobs, key fobs are not fobbed alike when ordered w/Keyed-Alike)	\$335.00
76R	REVERSE SENSING SYSTEM	\$270.00
BUC	FACTORY BACK UP CAMERA(STD).	\$0.00

### CONTRACT OPTIONS

### DESCRIPTION

### FACTORY OPTIONS

\$1,199.00

TEMP-TAG	Temporary tag	\$45.00
DTF SUV	Deep tint film on SUV with full side and rear glass coverage.	\$290.00
DSS 354443-A	DANA SAFETY SUPPLY, ORLANDO - TO FURNISH AND INSTALL ALL ITEMS PER ATTACHED SALES QUOTE 354443-A	\$13,416.00

### CONTRACT OPTIONS

\$13,751.00

### TRADE IN

### TOTAL COST

\$50,524.00

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~

\$0.00

TOTAL COST LESS TRADE IN(S)

QTY 7

\$353,668.00

Estimated Annual payments for 60 months paid in advance: \$11,315.30

Extended: \$79,207.09

Municipal finance for any essential use vehicle, requires lender approval, WAC.

### Comments

VEHICLE QUOTED BY

CHRISTY SELF

GOVERNMENT ACCOUNT MANAGER

christy.self@alanjay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.

# Sales Quote

**DANA SAFETY SUPPLY, INC**  
**4809 KOGER BLVD**  
**GREENSBORO, NC 27407**

**Telephone:** 800-845-0405

<b>Sales Quote No.</b>	354443-A
<b>Customer No.</b>	ALANFLEET

<b>Bill To</b>
ALAN JAY FLEET SALES ANGELA.TIRADO@ALANJAY.COM 33871-9200

<b>Ship To</b>
DSS ORLANDO INSTALLATION 4832 N. OBT ORLANDO, FL 32810 USA

**Contact:**  
**Telephone:** (863)402-4234  
**E-mail:**

**Contact:** INSTALL SHOP  
**Telephone:**  
**E-mail:**

Quote Date	Ship Via		F.O.B.	Customer PO Number	Payment Method	
08/27/20	Ground		PPAY & ADD TO INVOICE	COCOA PATROL EXP	net30	
Entered By		Salesperson		Ordered By		Resale Number
JEFF BOEBINGER		JEFF BOEBINGER-Orlando		CHRISTY SELF		35-8014745811-9
Order Quantity	Approve Quantity	Tax	Item Number / Description			
14	14	Y	EMPS2STS4E SOI MPOWER FASCIA 4"12-LED STUD MNT BLUE/WHITE Warehouse: DROP     Vin #: SOUNDOFF LIST PRICE \$183.00 EACH 40% OFF \$109.80 CONTRACT  MOUNTED IN FRONT CORNERS OF HEAD LIGHTS IN CUT OUTS PROVIDED ENFTC002M5 SOI NFORCE TRAFFIC CONTROLLER B/W Warehouse: DROP     Vin #: 6 Head Exterior Deck/Grille Mount (WIRE EXIT)  D12  D12  D12  D12  D12   B_W  B_W  B_W  B_W  B_W  B_W  Mount Kit: PNFTCM02 Accessories: PNFLBSPLT1 Breakout Box (Included)			
7	7	Y				
14	14	Y	ETSSVBK01 SOI 2020 FORD PIUT SPEAKER BUMPER MNT BRACKET Warehouse: ORLAN     Vin #:			

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Order Quantity	Approve Quantity	Tax	Item Number / Description	
7	7	Y	ENGKTGD001 SOI BLUEPrint "Gold Package" Control System Warehouse: ORLAN Vin #: bluePRINT® Control System - Gold Package contains: - 2 ea ETSS100N Speakers - 2 ea ENGND04101 Remote Nodes - 1 ea ENGCC01243 Central Controller - 1 ea ENGSA07152 Siren 480 series 200w amp - 1 ea ENGCP18002 Control Panel - 2 ea ENGHNK03 Remote Node Harness - 1 ea ENGHNK04 Central control Harness	
7	7	Y	EMPLB009PE-073 SOI MPOWER 6 INCH LED LIGHTBAR B/W B/A Warehouse: DROP Vin #: 55"/139cm 10-16 Volt MPOWER 6 INCH LED LIGHTBAR W/ LIN DSC TECHNOLOGY /D08/D08/D12/D12/D12/D12/D12/D12/D08/D08/ /B_W/B_W/B_W/B_W/B_W/B_W/B_W/B_W/B_W/B_W/  S04    SILVER   O  S04   WHT    CLEAR   O  WHT  /D08/D08/D12/D12/D12/D12/D12/D12/D08/D08/ /B_W/B_W/B_A/B_A/B_A/B_A/B_A/B_A/B_W/B_W/ Accessories - PNFLBSPLT1, AUTO-DIM Mount - Fixed Height Mount (PMPLBK01) Hook - PNFLBF32	

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Entered By		Salesperson		Ordered By	Resale Number
JEFF BOEBINGER		JEFF BOEBINGER-Orlando		CHRISTY SELF	35-8014745811-9
Order Quantity	Approve Quantity	Tax	Item Number / Description		
14	14	Y	ENL160J SOI 60" NLINE RUNNING LIGHT RED/BLUE Warehouse: DROP Vin #: BLUE AND RED 60" ENLINES SOUNDOFF LIST \$625.00 EACH 40% OFF \$375.00 EACH 7170-0734-02 GJ VS CONSOLE PKG 2020+ FORD PIUT Warehouse: DROP Vin #: PACKAGE INCLUDES CONSOLE, DUAL CUPHOLDER, PRINTER ARMREST, AND THE FOLLOWING EQUIPMENT MOUNTING BRACKETS: 1- 1- 1- ALSO INCLUDES ANY BLANK FILLER PANELS NECESSARY TO COMPLETE THE INSTALLATION *****		
7	7	Y	7160-0220 GJ MONGOOSE 9 LOCKING SLIDE ARM W/TILT SWIVEL Warehouse: DROP Vin #: MOUNTS TO POST OR TO FLAT SURFACE(DASH, DOGHOUSE, OR CONSOLE) ***** ***  GAMBER JOHNSON LIST PRICE \$354.00 30% OFF \$254.88		

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Entered By			Salesperson			Ordered By			Resale Number		
JEFF BOEBINGER			JEFF BOEBINGER-Orlando			CHRISTY SELF			35-8014745811-9		
Order Quantity	Approve Quantity	Tax	Item Number / Description								
7	7	Y	PK0602ITU20SCA SMC #10VS C RP UNCOATED PARTITION 2020 EXP Warehouse: DROP      Vin #:								
7	7	Y	WK0514ITU20 SMC VERTICALSTEEL WINDOW BARS FOR 2020 EXPL Warehouse: DROP      Vin #:								
7	7	Y	QK0566ITU20 SMC OEM REPLACEMENT PRISONER SEAT W/ 12 VS CARO Warehouse: DROP      Vin #: 2020 PIUT OEM Full Replacement Transport Seat TPO Plastic, with Center Pull Seat Belts & #12VS POLY Cargo Partition *****								
7	7	Y	WK0040ITU20 SMC 3 PC HORIZ REAR CARGO WINDOW BARRIERS 2020 Warehouse: DROP      Vin #:								
7	7	Y	7160-0432 Gamber Johnson Face Face Plate Warehouse: DROP      Vin #: INCLUDED IN CONSOLE								
7	7	Y	7160-0826 GAMBE Adjustable Mic Clip Warehouse: DROP      Vin #: INCLUDED IN CONSOLE								

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JEFF BOEBINGER		JEFF BOEBINGER-Orlando		CHRISTY SELF	35-8014745811-9
Order Quantity	Approve Quantity	Tax	Item Number / Description		
14	14	Y	ENFDGS3BW SOI DUAL NFORCE DECK/GRILL 12 LED LT BLUE/WHITE Warehouse: DROP     Vin #: SOUNDOFF LIST PRICE \$421.00 40% OFF CONTRACT \$261.02		
14	14	Y	MOUNTED IN REAR CARGO WINDOWS ON EACH SIDE. EMPS2STS4E SOI MPOWER FASCIA 4" 12-LED STUD MNT BLUE/WHITE Warehouse: DROP     Vin #: SOUNDOFF LIST PRICE \$183.00 40% OFF CONTRACT \$109.80		
14	14	Y	MOUNTED UNDER TRIM PANEL ON EACH SIDE OF LICENSE PLATE AT REAR. PMP2BKDGAJ SOI 4" mPOWER 90 DEGREE MOUNTING BRACKET, BLACK Warehouse: DROP     Vin #: SOUNDOFF LIST PRICE \$12.00 40% OFF CONTRACT \$7.20		
14	14	Y	EMPS1STS1B SOI MPOWER FASCIA 3" 4-LED STUD MNT BLUE Warehouse: DROP     Vin #: SOUNDOFF LIST PRICE \$175.00 40% OFF CONTRACT		
7	7	Y	ENGLNK001 SOI BLUEPRINT LINK FOR 2020 EXPLORER Warehouse: DROP     Vin #: SOUNDOFF LIST PRICE \$492.00 40% OFF CONTRACT \$295.20		

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Order Quantity	Approve Quantity	Tax	Item Number / Description	
7	7	Y	ENFWB001TZ SOI lightbar B/A REAR BAR 2020 EXPLORER Warehouse: DROP Vin #:	
7	7	Y	C-TTP-INUT-1201 HAV 2020 PIUT FOLD-UP CARGO PLATE FOR EQUIPMENT Warehouse: ORLAN Vin #: Ford 2020 Police Interceptor Utility Raised Fold-Up Cargo Plate for Equipment Mounting Underneath OPTIONAL TRAY- C-TTP-INUT-4 SEPARATELY	
7	7	Y	HAVIS LIST PRICE \$844.60 C-TTP-INUT-4 HAV 2020 Ford Police Interceptor Utility Premium Fold- Warehouse: ORLAN Vin #: 2020 Ford Police Interceptor Utility Premium Fold-Up Equipment Tray	
28	28	Y	HAVIS LIST PRICE \$302.41 ELUC3H025E SOI Universal UnderCover Screw-In LED Insert Single Li Warehouse: ORLAN Vin #: Single Light Kit BLUE/WHITE  MOUNTED IN HEAD LIGHTS AND REVERSE LIGHT POCKETS. USE ADAPTER TO CLIP IN.	

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ORLANDO, FL 32810  
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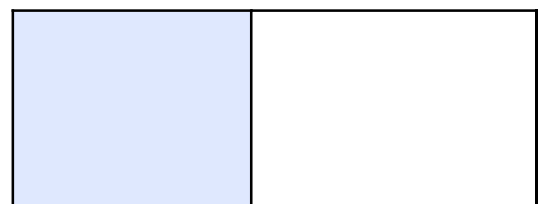
Contact:  
Telephone: (863)402-4234  
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Quote Date	Ship Via	F.O.B.	Customer PO Number	Payment Method	
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Entered By		Salesperson	Ordered By	Resale Number	
JEFF BOEBINGER		JEFF BOEBINGER-Orlando	CHRISTY SELF	35-8014745811-9	
Order Quantity	Approve Quantity	Tax	Item Number / Description		
28	28	Y	PLUCTCL1 SOI REPLACEMENT COLLAR KIT FOR TWIST-IN UNDERCO Warehouse: ORLAN Vin #:		
7	7	Y	INSTALL KIT MISC INSTALLATION SUPPLIES I.E. Warehouse: ORLAN Vin #: LOOM, WIRE, HARDWARE, CONNECTORS, ETC *****		
7	7	N	INSTALL DSS INSTALLATION OF EQUIPMENT BLUE PRINT SOI Warehouse: ORLAN Vin #: LABOR ESTABLISHED AT INTERNAL ALAN JAY RATE.		
PER CITY OF COCOA PD SPEC FOR 2020-2021 PATROL EXPLORER.					
ALL PIECES FOR 2021 FORS EXPLORER PIU					
Approved By: _____					
<input type="checkbox"/> Approve All Items & Quantities					
Quote Good for 30 Days					

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# ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2021 Ford Police Interceptor Utility (K8A) AWD ( Complete )

## Window Sticker

### SUMMARY

[Fleet] 2021 Ford Police Interceptor Utility (K8A) AWD

MSRP:\$40,630.00

Interior:Charcoal Black, Unique HD Cloth Front Bucket Seats w/Vinyl Rear

Exterior 1:Agate Black

Exterior 2:No color has been selected.

Engine: 3.3L V6 Direct-Injection Hybrid System

Transmission: 10-Speed Automatic

### OPTIONS

CODE	MODEL	MSRP
K8A	[Fleet] 2021 Ford Police Interceptor Utility (K8A) AWD	\$40,630.00
<b>OPTIONS</b>		
153	Front License Plate Bracket	\$0.00
17T	Switchable Red/White Lighting in Cargo Area	\$50.00
44B	Transmission: 10-Speed Automatic	\$0.00
500A	Order Code 500A	\$0.00
51R	Driver Only LED Spot Lamp (Unity)	\$395.00
52P	Hidden Door-Lock Plunger	\$160.00
55F	Remote Keyless Entry Key Fob w/o Key Pad	\$340.00
76R	Reverse Sensing System	\$275.00
96	Charcoal Black, Unique HD Cloth Front Bucket Seats w/Vinyl Rear	\$0.00
99W	Engine: 3.3L V6 Direct-Injection Hybrid System	\$0.00
UM	Agate Black	\$0.00
—	3.73 Axle Ratio	\$0.00

<b>SUBTOTAL</b>	<b>\$41,850.00</b>
Adjustments Total	\$0.00
Destination Charge	\$1,245.00
<b>TOTAL PRICE</b>	<b>\$43,095.00</b>

### FUEL ECONOMY

Est City:N/A

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## ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

---

Vehicle: [Fleet] 2021 Ford Police Interceptor Utility (K8A) AWD (  Complete )

---

Est Highway:N/A

Est Highway Cruising Range:N/A

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# ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2021 Ford Police Interceptor Utility (K8A) AWD (  Complete )

## Standard Equipment

### Mechanical

Engine: 3.3L V6 Direct-Injection Hybrid System -inc: (136-MPH top speed) (STD)
Transmission: 10-Speed Automatic (STD)
3.73 Axle Ratio (STD)
50 State Emission System Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles equipped with the 3.3L V6 Direct-Injection engine.
Transmission w/Oil Cooler
Automatic Full-Time All-Wheel
Engine Oil Cooler
80-Amp/Hr 800CCA Maintenance-Free Battery
Hybrid Electric Motor 220 Amp Alternator
Class III Towing Equipment -inc: Hitch
Trailer Wiring Harness
Police/Fire
1670# Maximum Payload
GVWR: 6,840 lbs (3,103 kgs)
Gas-Pressurized Shock Absorbers
Front And Rear Anti-Roll Bars
Electric Power-Assist Steering
19 Gal. Fuel Tank
Dual Stainless Steel Exhaust
Permanent Locking Hubs
Strut Front Suspension w/Coil Springs
Multi-Link Rear Suspension w/Coil Springs
Regenerative 4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist and Hill Hold Control
Lithium Ion Traction Battery

### Exterior

Wheels: 18" x 8" 5-Spoke Painted Black Steel -inc: polished stainless steel hub cover and center caps
Tires: 255/60R18 AS BSW
Steel Spare Wheel


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CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2021 Ford Police Interceptor Utility (K8A) AWD (  Complete )

## Exterior

Spare Tire Mounted Inside Under Cargo

Clearcoat Paint

Body-Colored Front Bumper w/Black Rub Strip/Fascia Accent and 1 Tow Hook

Body-Colored Rear Bumper w/Black Rub Strip/Fascia Accent

Body-Colored Bodyside Cladding and Black Wheel Well Trim

Black Side Windows Trim and Black Front Windshield Trim

Black Door Handles

Black Power Side Mirrors w/Convex Spotter and Manual Folding

Fixed Rear Window w/Fixed Interval Wiper, Heated Wiper Park and Defroster

Deep Tinted Glass

Speed Sensitive Variable Intermittent Wipers

Galvanized Steel/Aluminum Panels

Lip Spoiler

Black Grille

Liftgate Rear Cargo Access

Tailgate/Rear Door Lock Included w/Power Door Locks

Fully Automatic Projector Beam Led Low/High Beam Headlamps

LED Brakelights

## Entertainment

Radio w/Seek-Scan, Speed Compensated Volume Control and Steering Wheel Controls

Radio: AM/FM/MP3 Capable -inc: clock, 4-speakers, Bluetooth interface w/hands-free voice command support (compatible w/most Bluetooth connected mobile devices), 1 USB port and 4.2" color LCD screen center stack smart display

Integrated Roof Antenna

1 LCD Monitor In The Front

## Interior

8-Way Driver Seat

Passenger Seat

35-30-35 Folding Split-Bench Front Facing Fold Forward Seatback Rear Seat

Manual Tilt/Telescoping Steering Column

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Vehicle: [Fleet] 2021 Ford Police Interceptor Utility (K8A) AWD ( Complete )

## Interior

Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Engine Hour Meter, Traction Battery Level, Trip Odometer and Trip Computer

Power Rear Windows and Fixed 3rd Row Windows

Ford Fleet Telematics Selective Service Internet Access

Remote Releases -Inc: Power Cargo Access

Cruise Control w/Steering Wheel Controls

Dual Zone Front Automatic Air Conditioning

HVAC -inc: Underseat Ducts

Locking Glove Box

Driver Foot Rest

Unique HD Cloth Front Bucket Seats w/Vinyl Rear -inc: reduced bolsters, driver 6-way power track (fore/aft, up/down, tilt w/manual recline, 2-way manual lumbar), passenger 2-way manual track (fore/aft, w/manual recline) and built-in steel intrusion plates in both driver/passenger seatbacks

Interior Trim -inc: Metal-Look Instrument Panel Insert, Metal-Look Door Panel Insert and Metal-Look Interior Accents

Full Cloth Headliner

Urethane Gear Shifter Material

Day-Night Rearview Mirror

Driver And Passenger Visor Vanity Mirrors

Mini Overhead Console w/Storage and 2 12V DC Power Outlets

Front And Rear Map Lights

Fade-To-Off Interior Lighting

Full Vinyl/Rubber Floor Covering

Carpet Floor Trim

Cargo Features -inc: Cargo Tray/Organizer

Cargo Space Lights

Dashboard Storage, Driver And Passenger Door Bins

Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down

Delayed Accessory Power

Power Door Locks

Systems Monitor

Redundant Digital Speedometer


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# ALAN JAY FLEET

CHRISTY SELF | 863-385-9610 | CHRISTY.SELF@ALANJAY.COM

Vehicle: [Fleet] 2021 Ford Police Interceptor Utility (K8A) AWD (  Complete )

## Interior

Trip Computer

Analog Display

Seats w/Vinyl Back Material

Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints

2 12V DC Power Outlets

Air Filtration

## Safety-Mechanical

Electronic Stability Control (ESC) And Roll Stability Control (RSC)

ABS And Driveline Traction Control

## Safety-Exterior

Side Impact Beams

## Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags

Tire Specific Low Tire Pressure Warning

Dual Stage Driver And Passenger Front Airbags

Curtain 1st And 2nd Row Airbags

Airbag Occupancy Sensor

Passenger Knee Airbag

Rear Child Safety Locks

Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners

Back-Up Camera w/Washer

## WARRANTY

Basic Years: 3

Basic Miles/km: 36,000

Drivetrain Years: 5

Drivetrain Miles/km: 100,000

Corrosion Years: 5

Corrosion Miles/km: Unlimited

Hybrid/Electric Components Years: 8

Hybrid/Electric Components Miles/km: 100,000

Roadside Assistance Years: 5

Roadside Assistance Miles/km: 60,000

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