# BEFORE THE CITY COUNCIL OF THE CITY OF COCOA, FLORIDA

IN RE:	PETITION TO ESTABLISH LAKES AT COCOA GROVE COMMUNITY	)
	DEVELOPMENT DISTRICT	)

#### **AFFIDAVIT ADOPTING WRITTEN, PRE-FILED TESTIMONY**

STATE OF FLO	RIDA		
COUNTY OF	alm	Bec	CL

- I, Craig Wrathell, being first duly sworn, do hereby state for my affidavit as follows:
- 1. I have personal knowledge of the matters set forth in this affidavit.
- 2. My name is Craig Wrathell and I am the co-owner of Wrathell, Hunt & Associates, LLC.
- 3. The prepared written, pre-filed testimony consisting of twelve (12) pages, submitted under my name to the City Council of the City of Cocoa, Florida relating to the Petition to Establish Lakes at Cocoa Grove Community Development District and attached hereto, is true and correct.
- 4. If I were asked the questions contained in the pre-filed testimony orally at the Lakes at Cocoa Grove Community Development District establishment hearing, my oral answers would be the same as the written answers presented in my pre-filed testimony.
- 5. My credentials, experience, and qualifications concerning my work as a special district manager and financial advisor are accurately set forth in my pre-filed testimony.

- My pre-filed testimony addresses the various managerial and operational 6. aspects related to the Petition to Establish Lakes at Cocoa Grove Community Development District.
  - 7. No corrections or amendments to my pre-filed testimony are required.

Under penalties of perjury, I declare that I have read the foregoing and the facts alleged are true and correct to the best of my knowledge and belief. Executed this 15th day of November, 2023. Craig Wrathell STATE OF FLORIDA COUNTY OF PALM BENCH The foregoing instrument was acknowledged before me by means of physical presence or online notarization, this 15 h of November, 2023, by Craig Wrathell, who is personally known to me or who has produced \_\_\_\_\_ as identification. DAPHNE GILLYARD Name: Daphne Gilyard Notary Public State of Florida Comm# HH390392 Personally Known Expires 8/20/2027 OR Produced Identification

Type of Identification

1		TESTIMONY OF CRAIG WRATHELL FOR ESTABLISHMENT OF		
2 3		LAKES AT COCOA GROVE COMMUNITY DEVELOPMENT DISTRICT		
4	1.	Please state your name and business address.		
5 6 7 8		My name is Craig Wrathell. My business address is 2300 Glades Road, Suite 410-W, Boca Raton, Florida 33431.		
9 10	2.	By whom are you employed and in what capacity?		
11 12		I am a Managing Member of Wrathell, Hunt and Associates, LLC.		
13 14	3.	What is the nature of your firm's business?		
15 16 17		Wrathell, Hunt and Associates, LLC, is a management and financial consulting firm. The firm provides four (4) types of general services to its clients:		
18 19 20 21 22 23		<ol> <li>Management and Financial Accounting Services for Community Development Districts (CDDs)</li> <li>Economic studies including Statement of Estimated Regulatory Costs</li> <li>Long Term Strategic Planning for clients</li> <li>Preparation of Special Assessment Methodologies</li> </ol>		
24 25	4.	Do you work with both public and private sector clients?		
26 27 28		Yes. I work with a number of public sector clients that include community development districts ("CDD") across the state. I also work with private companies as well.		
29 30 31	5.	Prior to your current employment, by whom were you employed and what were your responsibilities in those positions?		
32 33 34 35 36 37		Prior to the creation of Wrathell, Hunt and Associates, LLC in January 2005, I worked for Severn Trent Services for over six years and Special District Services for approximately a year. During my 26-year professional career, I have managed community development districts, stewardship districts, special act districts and other forms of special districts as well as served as the first City Manager for the City of Marathon in the Florida Keys.		
38 39	6.	Please describe your educational background.		
40 41 42		I received a Master of Arts degree in International Studies, from the University of Miami, in 1997. I earned a Bachelor of Arts degree in Political Science from Florida Atlantic University in 1995.		
43 44 45	7.	Please describe your work with community development districts in Florida.		

I currently serve as District Manager for over 20 CDDs, while managing an office responsible for over 180 CDDs and special districts.

I have served as District Manager for over 150 Community Development and Special Act Districts throughout the State of Florida, developing and administered budgets, totaling over \$250 million in annual revenues, to fund administrative, operational and maintenance needs, water and wastewater utility operations, and debt service obligations. I also administered the issuance of over \$1.2 billion in tax exempt municipal bonds for community improvements.

 My company serves as the Assessment Methodology Consultant to the CDDs serviced by my personnel. Accordingly, I generally am a primary point of contact for the CDD with respect to all issues related to CDD finance and assessments, which is a process that begins at the establishment phase, and continues through the issuance of bonds, and collection of assessment revenues from landowners. As such, I engage in tasks which include, but are not limited to, personally preparing Statements of Estimated Regulatory Costs, and consulting on the bond financing process and related assessments.

8. Are any of these community development districts that you have worked with about the same size as the proposed District in the City of Cocoa, Florida (the "City")?

22 Yes.

9. What has been your role with respect to the proposed District establishment proceeding?

I serve as a financial, economic, and management consultant relating to the establishment of the proposed District. Specifically, my firm prepared Exhibit 8, the Statement of Estimated Regulatory Costs ("SERC"), of the Petition to Establish the Proposed District ("Petition").

#### **DISTRICT MANAGEMENT**

10. At this point, I will ask you to address certain matters that are related to community development district management. Please describe the general manner in which a community development district actually operates.

Community development districts are governed by a five-member board of supervisors. These board members are initially appointed by the establishment entity in its ordinance. Within 90 days of the establishment of the district, a new board is elected by the landowners in the district. The Board is the governing body of the district. The Board employs a district manager, who supervises the district's services, facilities, and administrative functions. The Board annually considers and, after public notice and hearing, adopts a budget. The district submits a copy of the proposed budget to the applicable local general-purpose government for review and for optional comment prior to its adoption each year.

# 11. Are there requirements, such as the open meetings and public records laws, imposed upon community development districts in order to safeguard the public that are similar to those imposed upon other general-purpose local governments?

Yes, there are.

#### 12. Please describe these requirements and safeguards.

First, it is important to note that the establishment of a CDD does not change any requirements for local general-purpose governmental approval of construction within the district. Any land development requirements and all state and local development regulations still apply.

 Second, members of a CDD Board of Supervisors must be residents of Florida and citizens of the United States. After the Board shifts to being elected by the resident electors of the CDD, the Supervisors must also be residents and electors of the CDD. Supervisors must annually file the same financial disclosure forms required by other local officials. All meetings of the CDD Board of Supervisors are open to the public and are subject to the government in the sunshine requirements of Chapter 286, Florida Statutes. Furthermore, a CDD's records must be open for public inspection in accordance with the Florida law governing public records.

Next, the District must provide financial reports to the state in the same form and manner as is required of all other political subdivisions. The District is annually audited by an independent certified public accountant. As I said before, the District budget is adopted annually by the board after a public hearing. All rates, fees, and charges imposed by the District must be adopted pursuant to Chapter 120, Florida Statutes.

 Finally, to impose special or non-ad valorem assessments under Chapter 170, 190 and 197, Florida Statutes, a CDD must provide published and mailed notice to those who are assessed providing them opportunity to appear before the Board of Supervisors and have an opportunity to comment on the advisability of the assessments. That assessment process entails preparation of an assessment methodology that fairly and equitably allocates the cost of the CDD's projects.

# 13. Please describe in general terms how a CDD operates financially, both on a day-to-day and a long-term basis.

In the early stages, particularly when a CDD is first formed, the CDD's operating funds may be funded by a "Funding Agreement" between the CDD and the landowner/developer in lieu of assessments that the CDD might have imposed on property within the CDD.

In order to provide long term financing of capital projects, CDDs often issue bonds. All bonds issued by CDDs must be secured by a trust agreement, and any bond maturing over a period of more than five years must be validated and confirmed by court decree pursuant to Chapter 75, Florida Statutes. A CDD may borrow funds on a long or short-term basis.

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15.

Debt may be retired by the District through non ad valorem or special assessments imposed on benefited properties, or rates, fees, and charges imposed on users of district facilities and services. By law, debt of the District cannot become debt of any other government (city, county or state), without that government's consent.

# 14. What alternatives, other than community development districts, are you familiar with that might be available to provide community infrastructure for the lands within the proposed District?

In my opinion there are two alternatives that might provide community infrastructure such as the roads, utilities, drainage, recreation and other improvements contemplated for the proposed district. First, the general-purpose local government could finance the improvements utilizing special assessments and/or general funds. Alternatively, the developer could provide infrastructure through private means, including private financing if available. As discussed later in my testimony, neither of these alternatives is preferable to use of the CDD concept.

Do you have an opinion, as someone experienced in district management and operations, as to whether the proposed District is the best available alternative for delivering community services and facilities to the areas that will be served by the District?

Yes. For this project, the proposed District is the best alternative available for delivering the proposed services and facilities to the area that will be served. These improvements include, but are not limited to, sanitary sewer collection, water distribution, reuse water, stormwater management system, landscaping, roadways, and other public improvements.

## 16. What is the basis for your opinion?

Looking at the alternatives, the City could finance and manage the improvements utilizing special assessments or general funds. The developer and/or a property owner's association ("POA") could provide these facilities as well through private financing.

In evaluating the alternatives, it is important to consider whether the alternative can provide the best focus, can effectively and efficiently manage and maintain the facilities, and whether the alternative can secure low cost, long term public financing. The City clearly provides the long-term perspective and is a stable and relatively low-cost source of financing and provider of services at sustained levels. However, the City has substantial demands over a broad geographical area that places a heavy management delivery load on its staff. In addition, if dependent district financing were used, the City would be responsible for all administrative aspects of the dependent district. The City would have to make time and meetings available for the monthly matters pertaining to the dependent district. By using a dependent district mechanism, the City would be increasing its responsibility and hence liability for the variety of actions that will take place in the development. The City, through the dependent district, would also be the contracting party

for all construction contracts, would have to deal with bid issues, enforce performance bonds, and participate in construction arbitration or litigation if necessary. They would deal with delay claims and budget management and all the other challenges that come with being the owner in a public construction project. A CDD can be created to provide focused attention to a specific area in a cost-effective manner. It also allows the City to focus staff time, finances, and other resources elsewhere and does not burden the general body of taxpayers in the City with the debt associated with this growth.

The other alternative is the use of private means, either through a POA or through the developer, or both in combination. This combination can clearly satisfy the high demand for focused service and facilities and managed delivery. However, only a public entity can assure a long-term perspective, act as a stable provider of services and facilities, qualify as a lower cost source of financing, and pay for services at sustained levels. POAs lack the ability to effectively finance the improvements. Their ability to assure adequate funds for sustained high levels of maintenance is less than with a CDD.

Furthermore, neither the developer nor a POA would be required to conduct all actions relating to the provision of these improvements in the "sunshine" as a CDD must or abide by other public access requirements that are incumbent upon a CDD and its Board of Supervisors. Also, provision and long-term operation and maintenance of these improvements, particularly the drainage activities, by a CDD ensures that residents have guaranteed access to the body or entity making decisions about these facilities, and in fact will one day sit as the five-member board making the decisions that impact their community directly.

A CDD is an independent special purpose unit of local government designed to focus its attention on providing the best long-term service to its specifically benefited properties and residents. It has limited power and a limited area of jurisdiction. The District will be governed by its own board and managed by those whose sole purpose is to provide the district long term planning, management, and financing of these services and facilities. This long-term management capability extends to the operation and maintenance of the facilities owned by the District. Further, the sources for funding and manner of collection of funds will assure that the District facilities will be managed at the sustained levels of quality desired by residents well into the future.

17. Do you have an opinion, as someone experienced in district management and operations, as to whether the area of land to be included within the proposed District is of sufficient size, is sufficiently compact, and is sufficiently contiguous to be developable as one functional interrelated community?

Yes.

#### 18. What is your opinion?

The proposed District has sufficient land area, and is sufficiently compact and contiguous to be developed, with the roadway, drainage, water and sewer, and other infrastructure

systems, facilities and services contemplated. The District will operate as one functionally interrelated community.

### 19. What is the basis for your opinion?

The size of the proposed District is approximately 246.43 acres. Based on my previous experience, the proposed District is of sufficient size, compactness, and contiguity to be developed as a functional interrelated community.

 The qualities of compactness, contiguity, and size relate directly to whether an area can become one functional interrelated community. From the standpoint of the provision, management and operation of the community infrastructure expected to be provided by the District, the acres contemplated for inclusion within the District is sufficiently compact, contiguous and of sufficient size to maximize the successful delivery of these infrastructure improvements to these lands. The delivery of services and facilities to the lands within the District will not be hampered by insurmountable barriers or spatial problems. The area within the District is suitably configured to maximize the benefits available from the District services and facilities to be provided.

20. Do you have an opinion, as someone experienced in district management and operations, as to whether the area that will be served by the proposed District is amenable to separate special district government?

Yes.

#### 21. What is your opinion?

The District is of sufficient size, compactness, and contiguity. Therefore, the area to be served by the proposed District is clearly amenable to separate special district governance. The configuration of the District is not unlike other CDDs with which I have worked over time.

### 22. What is the basis for your opinion?

Two criteria are needed to evaluate if a land area is amenable to separate special district government. One, does the land area have need for the facilities and services and will its owners and residents benefit from facilities that the special district could provide? Two, is the land area of sufficient size, sufficient compactness, and sufficiently contiguous to be the basis for a functional interrelated community?

Under both criteria, the proposed District is a planned community of sufficient size with a need for the facilities and improvements that are presently expected to be provided by the proposed District. As described in the petition, the proposed District will construct and maintain certain identified needed facilities and services. Other facilities and improvements will be constructed by the proposed District and ultimately owned and maintained by the City. Based on my experience, CDDs of this size are large enough to effectively provide

1		and manage services. From a management and operations perspective, the land area is well
2		suited to the provision of the proposed services and facilities.
3		
4	23.	Do you have an opinion, as someone experienced in district management and
5		operations, as to whether the community development services and facilities of the
6		proposed District will be incompatible with the capacity and use of existing local and
7		regional community development services and facilities?

Yes.

#### 24. What is your opinion?

The proposed services and facilities of the proposed District are not incompatible with the capacity and uses of existing local or regional community development services and facilities.

#### 25. What is the basis for your opinion?

Petitioner presently expects the proposed District to finance and construct certain sanitary sewer collection systems, water distribution systems, reuse water systems, stormwater management systems, and roadway improvements. None of the facilities expected to be provided by the District presently exist. Ultimately, a district may own and maintain certain of those improvements and the City, or other governmental entities, may own and maintain others. There will be no overlap or incompatibility because the facilities and improvements expected to be provided by the proposed District do not exist today.

#### **ECONOMICS AND FINANCING**

26. You stated earlier that you are you familiar with the Petition, and its Exhibits, filed by the Petitioner, to establish the proposed District. Are you particularly familiar with Exhibit 8 to the Petition?

Yes, Exhibit 8 is the SERC, a requirement of Chapter 190, Florida Statutes.

## 27. What exactly is a "SERC"?

The Statement of Estimated Regulatory Costs is actually a requirement under Section 120.541(2), *Florida Statutes*, which has been incorporated into the law on establishment of community development districts.

## 28. In general terms, please summarize the economic analyses presented in the SERC.

An understanding of the SERC requires the recognition of the scope of review and evaluation for the establishment of a community development district as set out in Chapter

190. Section 190.002(2)(d), *Florida Statutes*, states "[t]hat the process of establishing such a district pursuant to uniform general law [must] be fair and based only on factors material to managing and financing the service-delivery function of the district, so that any matter concerning permitting or planning of the development is not material or relevant." Thus, the scope of the economic analysis included in the SERC addresses only the establishment of the proposed District, and not the planning or development of the property itself.

The economic analysis sets out the assumptions about the development within the proposed district and the anticipated infrastructure to be provided by it. The analysis addresses each of the potentially affected parties defined in Chapter 120, Florida Statutes, and evaluates the impact of the proposed district on each such group.

The proposed District is a specialized unit of local government. It is a special purpose unit of local government with a single objective: the provision of infrastructure and services for a planned new community. Its economic benefits exceed its economic cost to the Petitioner, the City, and to all subsequent purchasers and landowners of the community in short, to all affected parties.

Once the proposed District is established, there are no direct costs to the City. While the proposed District will provide certain reports and budgets to the City for its discretionary review, there are no requirements that either incur any obligations or expense associated with its review. In addition, to the extent the proposed District utilizes the services of the Property Appraiser or Tax Collector under the provisions of Chapter 197, Florida Statutes, to collect its assessments, the proposed District must pay the costs associated with those services.

It is important to note that under Chapter 190, Florida Statutes, the debt of the proposed District cannot become the debt of the City or the State of Florida. Since the proposed District will be an independent unit of government and issue its own bonds, the proposed District will not have any effect on the bonding capacity of the City or the State of Florida.

# 29. Please describe briefly the data and methodology used in preparing the SERC and related analyses.

The data for the analysis came from the landowner, other experts working on the Petition, and from the Petition itself. The methodology utilized is the standard economic impact assessment.

# 30. From an economic and financial perspective, do you have an opinion regarding the financial viability and feasibility of the proposed District?

Yes, I do.

## 31. What is that opinion?

In my opinion, based on my experience with other districts, the proposed District is

1 expected to be financially viable and feasible.

2 3

# 32. Are you familiar with the State Comprehensive Plan found in Chapter 187, Florida Statutes?

Yes.

# 33. From an economic and financial perspective, do you have an opinion as to whether the proposed District is inconsistent with the State Comprehensive Plan from an economic perspective?

Yes.

#### 34. What is that opinion?

It is my opinion the proposed District is not inconsistent with any applicable element or portion of the state comprehensive plan.

## 35. What is the basis for your opinion?

 I have reviewed, from an economic and financial perspective, the State Comprehensive Plan, particularly those portions that relate to community development districts. The State of Florida Comprehensive Plan (Chapter 187, Florida Statutes) "provides long-range policy guidance for the orderly social, economic, and physical growth of the state." From an economic and financial perspective, four subjects, subjects 15, 17, 20, and 25 of the State Comprehensive Plan are relevant to the establishment of a CDD.

Subject 15, titled Land Use, recognizes the importance of locating development in areas that have the fiscal abilities and service capacity to accommodate growth. It is relevant because CDDs are designed to provide infrastructure services and facilities in a fiscally responsible manner to the areas that can accommodate development. The establishment of the District will not be inconsistent with this goal because the District will have the fiscal capability to provide the specified services and facilities within its boundaries.

Subject 17, titled Public Facilities, relates to (i) protecting investments in existing public facilities; (ii) providing financing for new facilities, (iii) allocating the costs of new public facilities on the basis of the benefits received by future residents; (iv) implementing innovative but fiscally sound techniques for financing public facilities; and (v) identifying and using stable revenue sources for financing public facilities. The establishment of the District will further these State Comprehensive Plan Goals and Policies.

Subject 20, titled Governmental Efficiency, provides that governments shall economically and efficiently provide the amount and quality of services required by the public. The proposed District will be consistent with this element because the proposed District will continue to:

1 2		(i)	cooperate with other levels of Florida government;
3 4 5		(ii)	be established under uniform general law standards as specified in Chapter 190, Florida Statutes;
6 7		(iii)	be professionally managed, financed, and governed by those whose property directly receives the benefits;
8 9 10		(iv)	not burden the general taxpayer with costs for services or facilities inside the proposed District; and
11 12 13		(v)	plan and implement cost efficient solutions for the required public infrastructure and assure delivery of selected services to residents.
14 15 16 17 18		integrated into improving in	itled Plan Implementation, calls for systematic planning capabilities to be o all levels of government throughout the state, with particular emphasis on tergovernmental coordination and maximizing citizen involvement. The trict is consistent with this element of the State Comprehensive Plan.
19 20 21 22 23 24	36.	do you have a within the pr	ur work with districts and from an economic and financial perspective, an opinion as to whether the area of land that is proposed to be included oposed District is of sufficient size, sufficient compactness, and sufficient be developable as one functional interrelated community?
25 26		Yes.	
27 28	37.	What is your	opinion?
29 30 31		•	previous experience, the proposed District is of sufficient size, compactness, y to be developed as a functional interrelated community.
32 33	38.	What is the b	pasis for your opinion?
34 35 36 37		of the land ha	s compact with land use typical of a planned community. The development as been planned to be a functional interrelated community making the most of public funds available.
38 39 40	39.	District is the	ncial perspective, do you have an opinion as to whether the proposed he best alternative available for providing the proposed community services and facilities to the area to be served?
41 42 43		Yes.	
43	40.	What is your	opinion?

The proposed District is the best alternative to provide community development facilities to the area to be served. This is true for the landowners and the governmental entities for the following reasons.

From the perspective of current and future property owners within the District, the District is the best alternative for providing community facilities, infrastructure, and services. The land development envisioned for the area within the District boundaries will require substantial provision of infrastructure, facilities and services. The CDD is an alternative method to provide these necessary services. The CDD can access the tax-exempt public capital markets and thereby fund these facilities and services at a lower cost than the alternative of developer funding. Furthermore, unlike a POA, the CDD has the power to assess property and collect those assessments along with other property taxes. Therefore, a CDD can fund large capital improvement programs that a POA cannot.

With regard to the operations and maintenance of community facilities and services the CDD is also the best alternative. The CDD is preferable to a POA to future landowners for the following reasons. First, unlike a POA, the CDD collects funds for operations and maintenance directly from assessments collected along with all other property taxes, which is a more assured income stream. Unlike a POA, a CDD is a unit of local government, and it must hold its meetings in the sunshine and bid out its contracts where required by law. A CDD provides control to the landowners much sooner in time than a POA. A CDD is focused on providing the community with services, facilities, and their maintenance in a way the general-purpose government, with its competing interests and broad responsibilities, is not. This level of local control serves the best interests of property owners in the CDD.

From the perspective of the State of Florida, the City, and the water management districts, a CDD is the best alternative for providing community facilities and their operations and maintenance for a variety of reasons. First, as noted above, compared to a POA the CDD is a more powerful and more responsive organization for providing and maintaining infrastructure and services. Second, without a CDD the City may have to assume greater responsibility for construction, operations, and maintenance of community facilities and services. Even if the City formed a dependent district to provide community facilities and services to the area to be served by the CDD, and charged appropriately for these services, the City would be enmeshed in the responsibilities and in the management of those facilities. Furthermore, without a CDD the City cannot be assured that only residents of the area to be served by the CDD would bear the full costs of the needed facilities and services.

41. From an economic and financial perspective, do you have an opinion as to whether the services and facilities to be provided by the proposed District will be incompatible with the uses and existing local and regional facilities and services?

Yes.

42. What is your opinion?

The proposed District covers approximately 246.43 acres of land. The configuration of the land is sufficiently compact and contiguous. As such, it will not create any economic disincentives to the provision of the infrastructure facilities contemplated in this case.

Given the scope and expected cost of facilities to be provided, 246.43 acres for a residential development provides a sufficient economic base to absorb the debt costs and annual operating costs for district administration and to efficiently apportion the cost of improvements.

43. From an economic and financial perspective, do you have an opinion as to whether the area that will be served by the proposed District is amenable to separate special district government?

Yes.

#### 44. What is your opinion and its basis?

It is my opinion that the area within the boundaries of the proposed District is amendable to a separate special district government. The lands within the proposed District's boundaries have the need for basic infrastructure.

The land is of sufficient size, compactness, and contiguity and meets those tests. Therefore, from an economic and financial perspective, the area to be served by the proposed District is clearly amendable to separate special district governance.

#### 45. Does this conclude your testimony?

Yes, it does.