



Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

| | | | | |
|--------------------------------|---|---------------------|-----------------|---|
| PHONE (800) ALANJAY (252-6529) | | DIRECT 863-385-9610 | WWW.ALANJAY.COM | 59524-1 |
| Corporate Office | 2003 U.S. 27 South Sebring, FL 33870 | MOBILE 904-838-4999 | Mailing Address | P.O. BOX 9200 Sebring, FL 33871-9200 |
| | | FAX 863-402-4221 | | |

ORIGINAL QUOTE DATE
11/13/2024

QUICK QUOTE SHEET

REVISED QUOTE DATE
11/13/2024

| | | | | |
|-------------------|----------------|--------|---------------------|------------------|
| REQUESTING AGENCY | COCOA, CITY OF | | | |
| CONTACT PERSON | TONY JONES | EMAIL | TJONES@COCOAFLO.ORG | |
| PHONE | 321-433-8766 | MOBILE | 321-355-8926 | FAX 321-433-8768 |

SOURCEWELL CONTRACT # 2024 091521-NAF & 060920-NAF

www.NationalAutoFleetGroup.com

| | | | |
|-------------------------------|----------|------|-------------|
| MODEL | K7D 200A | MSRP | \$41,220.00 |
| 2025 FORD EXPLORER RWD ACTIVE | | | |

| | | |
|-------------|------------|-------------|
| CUSTOMER ID | NJPA PRICE | \$38,766.00 |
|-------------|------------|-------------|

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|------------|--|
| BED LENGTH | |
|------------|--|

** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.

| FACTORY OPTIONS | DESCRIPTION | |
|-----------------|--|--------|
| YZ | Oxford White | \$0.00 |
| 8H | Dark Gray/Onyx, Unique Heated Cloth Captain's Chairs | \$0.00 |
| 99H | Engine: 2.3L EcoBoost I-4 | \$0.00 |
| 44T | Transmission: 10-Speed Automatic | \$0.00 |
| 153 | OPTIONS Front License Plate Bracket | \$0.00 |
| 200A | Equipment Group 200A Standard Package | \$0.00 |
| PW PL | Power Windows & Locks (Incl) | \$0.00 |
| RKE | REMOTE KEYLESS ENTRY (STD) | \$0.00 |
| RSS | FACTORY REVERSE SENSORS STANDARD. | \$0.00 |
| BT | BLUE TOOTH (STD) | \$0.00 |

| CONTRACT OPTIONS | DESCRIPTION | FACTORY OPTIONS | \$0.00 |
|------------------|--|-----------------|------------|
| TEMP-TAG | Temporary tag | | \$45.00 |
| WTF SUV 3 | Weather Tech floor liner system (1st & 2nd rows plus cargo area). | | \$415.00 |
| 3K SMART | 3rd key and remote for vehicles with proximity access. | | \$335.00 |
| W TLI-4 | (4) Whelen ION "T" series ultra thin light heads surface mounted with (2) in grille and (2) to rear of vehicle/body. ****(CLEAR LEDS) | | \$760.00 |
| DTF SUV | Deep tint film on SUV with full side and rear glass coverage. | | \$335.00 |
| CONTRACT OPTIONS | | | \$1,890.00 |

| | | |
|----------|------------|-------------|
| TRADE IN | TOTAL COST | \$40,656.00 |
|----------|------------|-------------|

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~

| | | | |
|-----------------------------|-----|---|-------------|
| TOTAL COST LESS TRADE IN(S) | QTY | 1 | \$40,656.00 |
|-----------------------------|-----|---|-------------|

Estimated Annual payments for 60 months paid in advance: \$9,347.65
Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments QUOTE SUBJECT TO FACTORY ORDER ACCEPTANCE or 30 DAYS

VEHICLE QUOTED BY CHRISTY SELF GOVERNMENT ACCOUNT MANAGER Christy.Self@AlanJay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time.
I am always happy to be of assistance.