



Cooperative Purchasing Quote Sheet

Cooperative Purchasing Agency:
Sourcewell

Date Prepared: 11/05/24
Contract Number: #113021-SUT

Purchaser:

Company: City of Cocoa Fire Dept.
Address: 1740 Dixon Blvd.
City, State: Cocoa, FL 32922
Contact: Fire Chief Jonathan Lamm
Phone: 321-639-7610
Email: jlamm@cocoafl.org
Member ID: —

Vendor:

Company: Sutphen Corporation
Address: 6450 Eiterman Rd.
City, State: Dublin, OH 43016
Contact: Guy Lombardo
Phone: 573-216-2562
Email: guy@sflev.com

Item Number: 13

Base Price: \$701,312.07

Description: Program 1 Pumper

Section 1 - Published Options

Item / Description	Cost
See Attached	\$125,429.85
Subtotal	\$125,429.85

Section 2 - Non-Published Options

Item / Description	Cost
See Attached	\$178,542.52
Subtotal	\$178,542.52
<i>Total of Unpublished Options from Base Model + Published</i>	
	21.6%

Section 3 - Misc. Adjustments

Trade-Ins, Down Payment Discounts, Etc.

Item / Description	Cost
Miscellaneous Equipment & Mounting	\$114,710.56
Subtotal	\$114,710.56

Total Unit Price \$1,119,995.00

Estimated Delivery: 6 months

Quantity: 1

Total Purchase Price \$1,119,995.00

Sutphen Corporation

PUBLISHED OPTIONS							
Add, Change, Delete	OPTION #	QTY	DESCRIPTION	CODE	UNIT PRICE	EXTENDED PRICE	PRICE WITH 15% DISCOUNT
D	25010000	-1	FRAME, 10" SINGLE RAILS, SINGLE AXLE (50K PSI)	STD	\$0.00	\$0.00	\$0.00
A	25010100	1	FRAME, 10" DOUBLE RAILS, SINGLE AXLE (50K PSI)	IPOS	\$997.59	\$997.59	\$847.95
D	22010050	-1	DRIVE LINE, SPICER, 1810 SERIES	STD	\$0.00	\$0.00	\$0.00
D	23015100	-1	ENGINE, CUMMINS X10 HHD 450HP DOC-DPF-DEF-SCR OBD	STD	\$0.00	\$0.00	\$0.00
D	23029200	-1	ENGINE WARRANTY, 5 YEAR, 100,000 MILES FOR CUMMINS (X SERIES)	STD	\$0.00	\$0.00	\$0.00
D	23029400	-1	AFTERTREATMENT WARRANTY, 5 YEAR, 100,000 MILES FOR CUMMINS (X SERIES)	STD	\$0.00	\$0.00	\$0.00
D	23031176	-1	FUEL FILTER/WATER SEPARATOR, PRIMARY, FLEETGUARD FUEL PRO FH230	STD	\$0.00	\$0.00	\$0.00
D	23031220	-1	FUEL FILTER, SECONDARY, FLEETGUARD, FF5825NN	STD	\$0.00	\$0.00	\$0.00
D	47012520	-1	TRANSMISSION, ALLISON GEN 6, EVS4000 (X10HHD, X12, X15)	STD	\$0.00	\$0.00	\$0.00
D	23110000	-1	JACOBS ENGINE BRAKE	STD	\$0.00	\$0.00	\$0.00
D	47030110	-1	SHIFTER PAD GEARING, 6 GEARS OPEN	STD	\$0.00	\$0.00	\$0.00
A	47030150	1	SHIFTER PAD GEARING, 5 GEARS OPEN, 6TH GEAR LOCKED	IPOS	\$973.65	\$973.65	\$827.60
D	26010000	-1	FUEL TANK, STEEL, 65 GALLON	STD	\$0.00	\$0.00	\$0.00
A	26010010	1	FUEL TANK, STAINLESS STEEL, 65 GAL	IPOS	\$1,032.34	\$1,032.34	\$877.49
D	13010050	-1	ALTERNATOR, LEECE NEVILLE 270 AMP 4916PA	STD	\$0.00	\$0.00	\$0.00
A	13010225	1	ALTERNATOR, LEECE NEVILLE 420 AMP BLP4003	IPOS	\$1,184.53	\$1,184.53	\$1,006.85
A	15031510	1	BATTERY CHARGER, KUSSMAUL CHIEF 4012	IPOS	\$1,859.59	\$1,859.59	\$1,580.65
D	15031577	-1	BATTERY CHARGER, IOTA DLS-45	STD	\$697.81	-\$697.81	-\$593.14
D	15030410	-1	120V SHORELINE INLET, MANUAL, HUBBEL #HBL61CM64 (GRAY)	STD	\$436.28	-\$436.28	-\$370.84
A	15030465	1	120V SHORELINE INLET, KUSSMAUL SUPER 20 AUTO EJECT W/ OLED DISPLAY 091-55-266-XX	IPOS	\$1,183.94	\$1,183.94	\$1,006.35
D	14510520	-1	REAR AXLE, MERITOR RS-24-160 24,000 LB.	STD	\$0.00	\$0.00	\$0.00
A	14511120	1	REAR AXLE, DANA S26-190 27,000 LB.	IPOS	\$4,996.04	\$4,996.04	\$4,246.63
D	42010000	-1	REAR SUSPENSION, REYCO 24,000 LBS. LEAF	IPOS	\$0.00	\$0.00	\$0.00
A	42010015	1	REAR SUSPENSION, FIREMAAX 27,000 LBS. AIR RIDE	IPOS	\$0.00	\$0.00	\$0.00
D	44210000	-1	WHEELS, STEEL (max 27K rear)	STD	\$0.00	\$0.00	\$0.00
A	44210100	1	WHEELS, ALUM, ACCURIDE (max 27K rear)	IPOS	\$377.05	\$377.05	\$320.49
D	44230210	-1	BALANCE STEEL WHEELS, SINGLE AXLE	IATS	\$359.21	-\$359.21	-\$305.33
D	16010009	-1	BRAKES MERITOR SCAM 6" FRONT, SCAM 7" REAR	STD	\$0.00	\$0.00	\$0.00
A	18020000	1	CENTRAL LOCATION FOR AIR TANK DRAINS	IATS	\$711.99	\$711.99	\$605.19
A	18035110	1	AIR COMPRESSOR, KUSSMAUL AUTO PUMP AC, 100PSI	IATS	\$1,639.99	\$1,639.99	\$1,393.99
A	18036105	1	TIMER, KUSSMAUL AUTO PUMP	IATS	\$429.88	\$429.88	\$365.40
D	18210000	-1	ELEC STABILITY CONTROL SYST	STD	\$6,031.45	-\$6,031.45	-\$5,126.73
A	18220500	1	NO ELEC STABILITY CONTROL SYS	IPOS	\$0.00	\$0.00	\$0.00
A	18110000	1	WABCO 4 CHANNEL ANTI-LOCK BRAKES (24K, 27K)	STD	\$0.00	\$0.00	\$0.00
D	18110050	-1	WABCO 4 CHANNEL ANTI-LOCK BRAKES W/ASR (24K, 27K)	IPOS	\$1,046.66	-\$1,046.66	-\$889.66
A	11023250	1	CAB TSAL4E 73" 10" RR 1/2	IPOS	\$2,553.75	\$2,553.75	\$2,170.69
D	11023291	-1	CAB TSAL4J 62" FLAT	IPOS	\$1,064.01	-\$1,064.01	-\$904.41
D	11031000	-1	CAB TILT SYSTEM, MANUAL PULL CABLE	STD	\$0.00	\$0.00	\$0.00
A	11031025	1	CAB TILT SYSTEM, AIR CONTROL VALVE	IPOS	\$427.96	\$427.96	\$363.77
D	11031419	-1	CAB DOOR WINDOWS, MANUAL (4)	STD	\$0.00	\$0.00	\$0.00
A	11031421	1	CAB DOOR WINDOWS, POWER (4)	IPOS	\$1,139.44	\$1,139.44	\$968.52
D	11031400	-1	DELETE CAB SIDE WINDOWS	STD	\$0.00	\$0.00	\$0.00
A	11031401	1	CAB SIDE WINDOWS, FIXED, BOTH SIDES	IPOS	\$560.08	\$560.08	\$476.07
A	11031465	4	WINDOW TINTING (LIMO TINT 8%) - EACH	IATS	\$101.30	\$405.20	\$344.42
A	52030100	1	DEACTIVATE WINDSHIELD WIPERS WITH PARKING BRAKE ENGAGED	IATS	\$143.36	\$143.36	\$121.86
D	38010015	-1	MIRRORS LANG MEKRA 300 SERIES REMOTE	STD	\$0.00	\$0.00	\$0.00
A	38010020	1	MIRRORS LANG MEKRA 300 SERIES HEATED & REMOTE	IPOS	\$1,059.28	\$1,059.28	\$900.39
D	11024405	-1	UPPER GRILLE, LEVEL STYLE FACADE (X SERIES)	STD	\$0.00	\$0.00	\$0.00
D	11024605	-1	LOWER GRILLE, POLISHED STAINLESS (X SERIES)	STD	\$0.00	\$0.00	\$0.00
D	20010075	-1	BUMPER, 12" POLISHED STAINLESS STEEL	STD	\$0.00	\$0.00	\$0.00
A	20010080	1	BUMPER, 18" POLISHED STAINLESS STEEL	IPOS	\$261.40	\$261.40	\$222.19
A	20040105	1	STORAGE WELL, DEEP CENTER, FULL WIDTH (18" BUMPER)	IATS	\$951.80	\$951.80	\$809.03
A	20030100	1	STORAGE WELL COVER, TREADPLATE, 2" RAISE	IATS	\$1,093.43	\$1,093.43	\$929.42
A	20030510	1	CUT-OUT IN STORAGE WELL COVER	IATS	\$143.86	\$143.86	\$122.28
A	20030600	1	BUMPER TROUGH LIGHTING, TECNIQ E44 LED LIGHT STRIP	IATS	\$403.55	\$403.55	\$343.02
D	12010400	-1	AIR HORNS, DUAL, HADLEY H00978 RECTANGULAR, BEHIND PERFORATION	STD	\$0.00	\$0.00	\$0.00
A	12010500	1	AIR HORNS, DUAL, GROVER #2040 RECTANGULAR, BEHIND PERFORATION	IPOS	\$493.81	\$493.81	\$419.74

D	12030015	-1	AIR HORNS CUTOUTS IN BUMPER, BEHIND PERFORATIONS (X SERIES)	IPOS	\$0.00	\$0.00	\$0.00
A	12510109	1	ELEC SIREN, WHELEN 295HFS47, REMOTE FLUSH MOUNT WITH REMOVABLE MIC	IPOS	\$1,159.59	\$1,159.59	\$985.65
D	12510110	-1	ELEC SIREN, WHELEN 295HFS2, REMOTE FLUSH MOUNT	STD	\$1,127.29	-\$1,127.29	-\$958.20
A	12710100	1	SIREN, FEDERAL Q2B, GRILLE MOUNT	IATS	\$4,318.53	\$4,318.53	\$3,670.75
A	12730305	1	FOOT SWITCH, DRIVER'S SIDE, FOR MECH SIREN	IATS	\$143.36	\$143.36	\$121.86
A	12730350	1	MOMENTARY SWITCH ON DASH, OFFICER'S SIDE, FOR MECH SIREN	IATS	\$143.36	\$143.36	\$121.86
A	12730363	1	SIREN BRAKE SWITCH FOR MECH SIREN, DRIVER'S & OFFICER'S SIDE	IATS	\$286.69	\$286.69	\$243.69
A	32520520	1	HEADLIGHTS, LED, FIRETECH FT-4X6, DUAL STS HOUSINGS (MIXED UPPER WARNING	IPOS	\$6,414.65	\$6,414.65	\$5,452.45
D	32520670	-1	HEADLIGHTS, LED, FIRETECH FT-4X6, SINGLE STS HOUSINGS	STD	\$3,860.93	-\$3,860.93	-\$3,281.79
A	32530500	1	ALTERNATING FLASHER FOR HEADLIGHT	IATS	\$392.50	\$392.50	\$333.63
A	48010300	1	FRONT TURN SIGNALS, WHELEN 400 SERIES LED (4) (MIXED HOUSING)	IPOS	\$390.01	\$390.01	\$331.51
D	48090001	-1	FRONT TURN SIGNALS, WHELEN 400 SERIES LED (2)	IPOS	\$0.00	\$0.00	\$0.00
A	27030615	1	COAT HOOKS ON UPPER GRAB HANDRAILS, DRIVER'S SIDE (2)	IATS	\$99.15	\$99.15	\$84.28
A	27030655	1	COAT HOOKS ON UPPER GRAB HANDRAILS, OFFICER'S SIDE (2)	IATS	\$99.15	\$99.15	\$84.28
D	27030100	-1	HANDRAILS, REAR CAB INTERIOR DOOR, BLACK RUBBERIZED (2) ONLY	STD	\$0.00	\$0.00	\$0.00
A	27030120	1	HANDRAILS, REAR CAB INTERIOR DOOR, BLACK RUBBERIZED (2) AND KNURLED STS AT WINDOW (2)	IPOS	\$597.21	\$597.21	\$507.63
A	11032010	1	EXTERIOR COMPT, SIDE OF EXT CAB, 38" H, DS	IPOS	\$4,342.60	\$4,342.60	\$3,691.21
A	11031930	2	EXTERIOR DOOR, HINGED, PAINTED	STD	\$0.00	\$0.00	\$0.00
A	11032610	1	DRIVER SIDE, LEFT DOOR HINGE (OPEN TOWARDS FRONT OF CAB)	STD	\$0.00	\$0.00	\$0.00
A	11032450	2	COMPT DOOR LOCK - NOT PROVIDED	IATS	\$0.00	\$0.00	\$0.00
A	11032110	1	OPENING TO DRIVER'S SIDE CREW SEAT COMPT	IPOS	\$863.40	\$863.40	\$733.89
A	11032060	1	EXTERIOR COMPT, SIDE OF EXT CAB, 38" H, OS	IPOS	\$4,342.60	\$4,342.60	\$3,691.21
A	11032620	1	OFFICER'S SIDE, RIGHT DOOR HINGE (OPEN TOWARDS FRONT OF CAB)	STD	\$0.00	\$0.00	\$0.00
A	11032120	1	OPENING TO OFFICER'S SIDE CREW SEAT COMPT	IPOS	\$863.40	\$863.40	\$733.89
A	11035420	1	DIAMONDPLATE CAB ROOF 30" x FULL WIDTH	STD	\$0.00	\$0.00	\$0.00
D	11035422	-1	DIAMONDPLATE CAB ROOF 56" x FULL WIDTH	IPOS	\$535.50	-\$535.50	-\$455.18
A	31010250	1	INTERIOR, MULTISPEC BLACK SPECKLE PAINT W/BLACK EMBOSSED FRP BOARD	IPOS	\$0.00	\$0.00	\$0.00
D	31010287	-1	INTERIOR, MULTISPEC GRAY SPECKLE PAINT W/GRAY-BLACK DURAWEAR	IPOS	\$0.00	\$0.00	\$0.00
D	31010290	-1	CAB INTERIOR FLOOR COVERING, GRAY RUBBERIZED	STD	\$0.00	\$0.00	\$0.00
A	31010291	1	CAB INTERIOR FLOOR COVERING, BLACK RUBBERIZED	IPOS	\$0.00	\$0.00	\$0.00
A	22510530	1	ENGINE ENCLOSURE COVERING, SCORPION BLACK URETHANE BLEND	STD	\$0.00	\$0.00	\$0.00
D	22510531	-1	ENGINE ENCLOSURE COVERING, SCORPION GRAY URETHANE BLEND	IPOS	\$0.00	\$0.00	\$0.00
D	11031677	-1	CENTER CONSOLE NOT PROVIDED	STD	\$0.00	\$0.00	\$0.00
A	11031680	1	CENTER CONSOLE W/MAP BOOK STORAGE, TOP OF ENGINE ENCLOSURE	IPOS	\$869.15	\$869.15	\$738.78
A	11031712	1	UPPER CREW DOOR AREA, OPEN	IPOS	\$0.00	\$0.00	\$0.00
D	30010508	-1	LOWER COMMAND CONSOLE, X10	STD	\$0.00	\$0.00	\$0.00
D	29930200	-1	MAPBOOK SLOT ON BREAKER PANEL	STD	\$0.00	\$0.00	\$0.00
A	29930210	1	DELETE MAPBOOK SLOT ON FRONT BREAKER PANEL	IPOS	-\$71.41	-\$71.41	-\$60.70
A	11040000	1	CAB ACCESSORY FUSE PANEL	STD	\$812.13	\$812.13	\$690.31
A	84541545	1	POWER & GROUND STUDS, LOWER COMMAND CONSOLE	IATS	\$473.94	\$473.94	\$402.85
A	84541550	1	POWER & GROUND STUDS, UNDER OFFICER'S SEAT	IATS	\$1,289.99	\$1,289.99	\$1,096.49
D	30040500	-1	DEADMAN INTERLOCK W/OVERRIDE SWITCH, TRACTOR CAB	STD	\$0.00	\$0.00	\$0.00
A	30031810	2	12V POWER POINT	IATS	\$130.84	\$261.68	\$222.43
A	30031830	2	12V DUAL POWER POINT, USB/USBC, POWERWERX	IATS	\$130.84	\$261.68	\$222.43
A	28090003	1	HEAT TO FEET	IATS	\$834.25	\$834.25	\$709.11
A	28090100	1	A/C TO FACE	IATS	\$637.10	\$637.10	\$541.54
A	39010118	1	OFFICER'S SEAT, BOSTROM TANKER 450, ABTS SCBA (DURAWEAR PLUS, LOW SEAM)	IPOS	\$1,612.21	\$1,612.21	\$1,370.38
D	39010131	-1	OFFICER'S SEAT, BOSTROM SIERRA, ABTS HIGH BACK (DURAWEAR PLUS, LOW SEAM)	IPOS	\$1,612.21	-\$1,612.21	-\$1,370.38
D	39030010	-1	OFFICER'S SEAT COMPT, OPEN FRONT	STD	\$0.00	\$0.00	\$0.00
A	39030030	1	OFFICER'S SEAT COMPT, FRONT DOOR W/LOCKING LATCH	IPOS	\$461.54	\$461.54	\$392.31
D	39521111	-1	CREW SEAT 1, BOSTROM TANKER 350, ABTS SCBA (DURAWEAR PLUS, LOW SEAM)	IPOS	\$1,375.84	-\$1,375.84	-\$1,169.46
A	39521129	1	CREW SEAT 1, BOSTROM TANKER 450, ABTS SCBA (DURAWEAR PLUS, LOW SEAM)	IPOS	\$1,612.21	\$1,612.21	\$1,370.38
D	39521112	-1	CREW SEAT 2, BOSTROM TANKER 350, ABTS SCBA (DURAWEAR PLUS, LOW SEAM)	IPOS	\$1,375.84	-\$1,375.84	-\$1,169.46
A	39521130	1	CREW SEAT 2, BOSTROM TANKER 450, ABTS SCBA (DURAWEAR PLUS, LOW SEAM)	IPOS	\$1,612.21	\$1,612.21	\$1,370.38
D	39521410	-1	CREW SEAT 3, BOSTROM TANKER 300CT, ABTS SCBA FLIP UP (DURAWEAR PLUS, LOW SEAM)	IPOS	\$1,375.78	-\$1,375.78	-\$1,169.41
A	39521430	1	CREW SEAT 3, BOSTROM TANKER 400CT, ABTS SCBA FLIP UP (DURAWEAR PLUS, LOW SEAM)	IPOS	\$1,612.21	\$1,612.21	\$1,370.38

D	39521411	-1	CREW SEAT 4, BOSTROM TANKER 300CT, ABTS SCBA FLIP UP (DURAWEAR PLUS, LOW SEAM)	IPOS	\$1,375.78	-\$1,375.78	-\$1,169.41
A	39521431	1	CREW SEAT 4, BOSTROM TANKER 400CT, ABTS SCBA FLIP UP (DURAWEAR PLUS, LOW SEAM)	IPOS	\$1,612.21	\$1,612.21	\$1,370.38
D	39550100	-1	SEAT COLOR, GRAY	STD	\$0.00	\$0.00	\$0.00
A	39550200	1	SEAT COLOR, BLACK	IPOS	\$0.00	\$0.00	\$0.00
D	39610105	-4	SCBA BRACKETS, ZIAMATIC, LOAD & LOCK	STD	\$0.00	\$0.00	\$0.00
A	39610115	5	SCBA BRACKETS, IMMI SMART DOCK	IPOS	\$1,248.14	\$6,240.70	\$5,304.60
D	39710005	-1	DOUBLE CREW SEAT COMPT, OPEN SIDES	STD	\$0.00	\$0.00	\$0.00
A	39710015	1	FULL WIDTH CREW SEAT COMPT, FRONT DROP-DOWN DOORS (73" CAB)	IPOS	\$1,205.45	\$1,205.45	\$1,024.63
A	11031745	1	OVERHEAD STORAGE, FRONT OF 10" RR W/DOORS	IATS	\$4,475.86	\$4,475.86	\$3,804.48
A	30080150	1	HD STEREO, JENSEN, AM/FM/WB/BT	IATS	\$1,069.86	\$1,069.86	\$909.38
A	84561010	1	CAMERA SYSTEM, FRC, INVIEW TRUEVIEW, SINGLE CAMERA (WIRED)	IATS	\$2,133.88	\$2,133.88	\$1,813.80
D	84561015	-1	CAMERA SYSTEM, FRC, INVIEW TRUEVIEW, TWO CAMERAS (WIRED)	IATS	\$2,692.86	-\$2,692.86	-\$2,288.93
D	60080000	-1	PUMP, HALE QFLO-1250 SINGLE STAGE	STD	\$0.00	\$0.00	\$0.00
A	60080003	1	PUMP, HALE QMAX-1500 GPM SINGLE STAGE	IPOS	\$7,016.68	\$7,016.68	\$5,964.18
A	60025950	1	PUMP GEARBOX YOKE, 1710	IPOS	-\$206.24	-\$206.24	-\$175.30
D	60025960	-1	PUMP GEARBOX YOKE, 1810	STD	\$0.00	\$0.00	\$0.00
A	60026000	1	PUMP PACKING, HALE	STD	\$0.00	\$0.00	\$0.00
D	60026025	-1	MECHANICAL PUMP SEAL, HALE (PRG)	IPOS	\$0.00	\$0.00	\$0.00
A	60031005	1	ALLOY ANODES, HALE (2)	IATS	\$344.04	\$344.04	\$292.43
A	64090000	1	2.5" RIGHT SIDE INLET	IATS	\$2,516.64	\$2,516.64	\$2,139.14
A	65540500	1	SUCTION EXTENSION FOR FUTURE WITH BLANK OFF PLATE, OFFICER'S SIDE	IATS	\$657.90	\$657.90	\$559.22
D	71025900	-1	2.5" DISCHARGE, RIGHT	STD	\$2,214.24	-\$2,214.24	-\$1,882.10
A	71025905	1	3" DISCHARGE, RIGHT	IATS	\$2,973.08	\$2,973.08	\$2,527.12
A	71590000	1	DISCHARGE, 2.5" LEFT REAR	IATS	\$4,319.46	\$4,319.46	\$3,671.54
A	72290000	1	1.5" FRONT BUMPER DISCHARGE, 2" PLUMBING	IATS	\$5,226.73	\$5,226.73	\$4,442.72
A	72570200	1	EXTEND-A-GUN, TASK FORCE TIPS XG18, MANUAL	IATS	\$2,276.33	\$2,276.33	\$1,934.88
A	61790510	3	DRAIN VALVES, HALE, LIFT-UP	STD	\$0.00	\$0.00	\$0.00
A	61729120	2	VALVE, AKRON, HEAVY DUTY	IPOS	\$82.64	\$165.28	\$140.49
A	61729160	1	VALVE, AKRON, SLOW CLOSE	IPOS	\$82.64	\$82.64	\$70.24
A	61770900	2	ACTUATOR, VALVE, PUSH/PULL, CLASS 1	STD	\$0.00	\$0.00	\$0.00
A	61770905	1	ACTUATOR, VALVE, SWING CONTROL	STD	\$0.00	\$0.00	\$0.00
A	77090000	2	GAUGE, DISCH, CLASS 1 2.5"	STD	\$0.00	\$0.00	\$0.00
D	61810150	-1	DISCHARGE TERMINATION, 30 DEGREE ELBOW	STD	\$0.00	\$0.00	\$0.00
A	61810160	2	DISCHARGE TERMINATION, STRAIGHT	IPOS	\$0.00	\$0.00	\$0.00
A	60036010	3	THREADS, NST	STD	\$0.00	\$0.00	\$0.00
A	73531425	1	FOAM TANK 30 GALLON BUILT INTO BOOSTER TANK	IATS	\$1,247.21	\$1,247.21	\$1,060.13
A	75040215	1	TROUGH IN RUNNING BOARD, BOTH SIDES	IATS	\$3,027.75	\$3,027.75	\$2,573.59
D	60090020	-1	PUMP PRIMER, HALE, T-HANDLE	STD	\$0.00	\$0.00	\$0.00
A	60090030	1	PUMP PRIMER, TRIDENT, AIR	IPOS	\$1,327.05	\$1,327.05	\$1,127.99
A	60028310	1	(1) PRIMER BUTTON - MAIN SUCTION	STD	\$0.00	\$0.00	\$0.00
A	76031970	1	AIR OUTLET, DRIVER'S SIDE PUMP PANEL	IATS	\$523.34	\$523.34	\$444.84
A	76031900	1	AIR HORN PUSH BUTTON SWITCH ON PUMP PANEL	IATS	\$261.64	\$261.64	\$222.39
D	77590000	-1	GAUGE, WATER LEVEL, CLASS 1, INTELLI-TANK ITL-4	STD	\$0.00	\$0.00	\$0.00
A	77590001	1	GAUGE, WATER LEVEL, CLASS 1, INTELLI-TANK ITL-40	IPOS	\$300.86	\$300.86	\$255.73
A	77590040	1	GAUGE, FOAM LEVEL, CLASS 1, INTELLI-TANK ITL-4	IATS	\$0.00	\$0.00	\$0.00
D	83525000	-1	WATER TANK BRAND, UNSPECIFIED	STD	\$0.00	\$0.00	\$0.00
A	83525200	1	WATER TANK BRAND, UPF	IPOS	\$0.00	\$0.00	\$0.00
D	83590004	-1	WATER TANK, 750 GAL, POLY	IPOS	\$5,002.61	-\$5,002.61	-\$4,252.22
A	83590005	1	WATER TANK, 1000 GAL, POLY	IPOS	\$6,120.69	\$6,120.69	\$5,202.59
D	80189520	-1	BODY G2 - ALUM 40/51 LAD CHUTE	STD	\$236,991.25	-\$236,991.25	-\$201,442.56
A	80189590	1	BODY G9 - ALUM 40/51 LADDERS THRU TANK	STD	\$248,191.25	\$248,191.25	\$210,962.56
A	80245012	1	UPPER HATCH COMPARTMENT, LEFT & RIGHT SIDES	IATS	\$9,978.36	\$9,978.36	\$8,481.61
D	80245999	-1	UPPER HATCH COMPARTMENTS - NOT PROVIDED	IATS	\$0.00	\$0.00	\$0.00
A	81130200	6	ADJUSTABLE SHELF	IATS	\$392.50	\$2,355.00	\$2,001.75
A	80250100	13	TURTLE TILE ON COMPT FLOOR, SHELF, TRAY OR DRAWER	IATS	\$209.34	\$2,721.42	\$2,313.21
D	80290015	-1	COMPT DOORS, ROM ROLL-UP, SATIN FINISH	STD	\$0.00	\$0.00	\$0.00
A	80230003	7	ROLL-UP DOOR DRIP PAN/GUARD (WITH DRAIN)	IATS	\$748.36	\$5,238.52	\$4,452.74
D	81440201	-1	COVER FASTENERS, BUNGIE CORDS WITH RED TAB	STD	\$0.00	\$0.00	\$0.00
A	81440230	1	COVER FASTENERS, METAL AIRPLANE LATCHES	IPOS	\$410.88	\$410.88	\$349.25
A	81330300	1	HOSE BED DIVIDER, ADJ (1)	IATS	\$2,093.30	\$2,093.30	\$1,779.31
A	81331115	1	REMOVABLE SUPPORT BAR FOR REAR HOSEBED COVER	IPOS	\$448.10	\$448.10	\$380.89
A	81332115	1	HOSEBED LIGHTING, SIDES, TECNIQ E44 LED LIGHT STRIPS	IATS	\$807.10	\$807.10	\$686.04
D	82290000	-1	DELETE FRONT BODY STEPS	STD	\$0.00	\$0.00	\$0.00
A	82290010	1	STEPS, FRONT BODY, IC FOLD DOWN W/LIGHT	IPOS	\$563.65	\$563.65	\$479.10

D	82390000	-1	STEPS, REAR BODY (8x8)	STD	\$0.00	\$0.00	\$0.00
A	82390001	1	STEPS, REAR BODY (14x11 & 14x8)	IPOS	\$517.75	\$517.75	\$440.09
D	80290013	-1	4 SCBA CYLINDER COMPTS (2 RIGHT, 2 LEFT)	IATS	\$1,596.55	-\$1,596.55	-\$1,357.07
A	80290052	1	10 SCBA CYLINDER COMPTS (3 TRIPLE-FMI, 1 SINGLE-SIG4)	IATS	\$4,889.43	\$4,889.43	\$4,156.02
A	80290220	1	DIVIDER FOR (2) TRIPLE SCBA COMPARTMENTS	IATS	\$479.53	\$479.53	\$407.60
D	80290310	-3	DOOR FINISH, BRUSHED STAINLESS, SINGLE/DOUBLE SCBA COMPT	STD	\$0.00	\$0.00	\$0.00
A	80290410	3	DOOR FINISH, DIAMONDPLATE, TRIPLE SCBA COMPT	STD	\$0.00	\$0.00	\$0.00
A	88520100	1	SUCTION HOSE, (2) 10' SECT 6" KOCHER LIGHTWEIGHT	STD	\$0.00	\$0.00	\$0.00
D	88520300	-1	DELETE 6" SUCTION HOSE	IPOS	-\$1,279.04	\$1,279.04	\$1,087.18
A	88540350	1	SUCTION HOSE MOUNTED IN LADDER CHUTE	STD	\$0.00	\$0.00	\$0.00
D	88540550	-1	DELETE STD SUCTION HOSE MTG	IPOS	-\$1,286.16	\$1,286.16	\$1,093.24
D	89590002	-1	LADDER CHUTE W/BACKBOARD STORAGE & PIKE POLE STORAGE	STD	\$0.00	\$0.00	\$0.00
A	89590007	1	LADDER CHUTE W/SUCTION HOSE STORAGE & PIKE POLE STORAGE	IPOS	\$0.00	\$0.00	\$0.00
A	84550110	1	LICENSE PLATE BRACKET W/ LIGHT, LED	IATS	\$97.74	\$97.74	\$83.08
D	84550199	-1	LICENSE PLATE BRACKET - NOT PROVIDED	STD	\$0.00	\$0.00	\$0.00
D	85010020	-1	TAILLIGHTS, WELDON 3884 SERIES, LED STOP/TAIL/TURN, HALOGEN REVERSE, TRIPLE HOUSING (PAIR)	STD	\$2,168.65	-\$2,168.65	-\$1,843.35
A	85010302	1	TAILLIGHTS, WHELEN 600 SERIES, LED STOP/TAIL/TURN/REVERSE, QUAD HOUSING (PAIR)	IPOS	\$2,864.16	\$2,864.16	\$2,434.54
D	85110000	-1	ICC LIGHTS	STD	\$0.00	\$0.00	\$0.00
A	85110100	1	ICC LIGHTS, LED	IPOS	\$716.66	\$716.66	\$609.16
D	85710000	-1	UNDERCARRIAGE GROUND LIGHTS, TRUCK-LITE #40034 HALOGEN	STD	\$0.00	\$0.00	\$0.00
A	85710036	1	UNDERCARRIAGE GROUND LIGHTS, TECNIQ T44 LED	IPOS	\$423.11	\$423.11	\$359.64
D	86510000	-1	REAR WORK LIGHTS, (2) UNITY FLOOD, HALOGEN	STD	\$0.00	\$0.00	\$0.00
A	86520300	1	REAR WORK LIGHTS, (2) FIRETECH WL-2000-F-B, LED	IPOS	\$67.54	\$67.54	\$57.41
D	86610010	-1	UPPER WARNING LIGHTS, ZONE A (FRONT), WHELEN JUSTICE 62" LED LIGHT BAR, JEONFPA, 10 MODULES	STD	\$2,805.54	-\$2,805.54	-\$2,384.71
A	86610120	1	UPPER WARNING LIGHTS, ZONE A (FRONT), WHELEN FREEDOM IV 72" LED LIGHT BAR, F4N7QLED, 12 MODULES	IPOS	\$5,656.33	\$5,656.33	\$4,807.88
A	86699998	1	UPPER WARNING LIGHTS, ZONE B (OFFICER'S SIDE), COVERED BY ZONES A & C (Surface Mount)	IPOS	\$0.00	\$0.00	\$0.00
D	86699999	-1	UPPER WARNING LIGHTS, ZONE B (OFFICER'S SIDE), COVERED BY ZONES A & C	STD	\$0.00	\$0.00	\$0.00
D	86710100	-1	UPPER WARNING LIGHTS, ZONE C (REAR), WHELEN HALOGEN BEACONS, RB6T*P (PAIR)	STD	\$1,278.23	-\$1,278.23	-\$1,086.50
A	86710300	1	UPPER WARNING LIGHTS, ZONE C (REAR), WHELEN LED, 900 SERIES SURFACE	IPOS	\$2,790.14	\$2,790.14	\$2,371.62
A	86899998	1	UPPER WARNING LIGHTS, ZONE D (DRIVER'S SIDE), COVERED BY ZONES A & C	IPOS	\$0.00	\$0.00	\$0.00
D	86899999	-1	UPPER WARNING LIGHTS, ZONE D (DRIVER'S SIDE), COVERED BY ZONES A & C	STD	\$0.00	\$0.00	\$0.00
D	87110100	-1	LOWER WARNING LIGHTS, ZONE A (FRONT), WHELEN 600 SUPER LED, 60*02F*R (QTY 2)	STD	\$1,004.25	-\$1,004.25	-\$853.61
A	87110110	1	LOWER WARNING LIGHTS, ZONE A (FRONT), WHELEN 600 SUPER LED, 60*02F*R (QTY 4)	IPOS	\$2,008.53	\$2,008.53	\$1,707.25
D	87811110	-1	LOWER, ZONE A - MOUNTING LOCATION (SINGLE HOUSINGS)	STD	\$0.00	\$0.00	\$0.00
A	87811130	1	LOWER, ZONE A - MOUNTING LOCATION (DUAL HOUSINGS)	IPOS	\$0.00	\$0.00	\$0.00
A	87537742	1	ADDITIONAL WARNING LIGHTS, WHELEN 900 SERIES LED, 90**5F*R (PAIR)	IATS	\$1,232.95	\$1,232.95	\$1,048.01
A	88390902	1	SCENE LIGHT, FRC SPECTRA 20K, 12V LED, BROW	IATS	\$3,387.16	\$3,387.16	\$2,879.09
A	86537811	2	SCENE LIGHTS, WHELEN 900 LED, SURFACE MOUNT (PAIR)	IATS	\$1,680.69	\$3,361.38	\$2,857.17
A	89910010	1	CORROSION REDUCTION PROGRAM (PROPOSALS)	IATS	\$0.00	\$0.00	\$0.00
A	90030015	1	A/C CONDENSER PAINTED ROOF COLOR	IATS	\$558.78	\$558.78	\$474.96
D	90600100	-1	REFLECTIVE MATERIAL, INTERIOR CAB DOORS, SCOTCHLITE STRIPE	STD	\$202.58	-\$202.58	-\$172.19
A	90600220	1	REFLECTIVE MATERIAL, INTERIOR CAB DOORS, CHEVRONS, REFLEXITE	IPOS	\$607.68	\$607.68	\$516.53
D	90610000	-1	4" SCOTCHLITE STRIPE	IPOS	\$696.93	-\$696.93	-\$592.39
A	90610200	1	6" SCOTCHLITE STRIPE AROUND TRUCK	IPOS	\$877.14	\$877.14	\$745.57
A	90630501	1	ONE PIECE "Z" STRIPE (OVER 11-3/4")	IPOS	\$1,132.63	\$1,132.63	\$962.74
A	90630100	2	1" SCOTCHLITE STRIPE ABOVE OR BELOW - EACH	IATS	\$732.66	\$1,465.32	\$1,245.52
A	91030700	1	ZIAMATIC SAC-44 FOLDING WHEEL CHOCKS (PAIR) MTD W/ SQCH-44H HOLDERS	IATS	\$1,308.33	\$1,308.33	\$1,112.08
TOTAL PUBLISHED OPTIONS:						\$147,564.43	\$125,429.85

Sutphen Corporation

NON-PUBLISHED OPTIONS					
<u>Add, Change, Delete</u>	OPTION #	QTY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
A	22028888	1	SPICER 1710 SERIES DRIVELINE FOR L9 ENGINE	\$0.00	\$0.00
A	23028888	1	ENGINE, CUMMINS L9 450HP DOC-DPF-DEF-SCR OBD	\$0.00	\$0.00
A	23029100	1	ENGINE WARRANTY, 5 YEAR, 100,000 MILES FOR CUMMINS L9	\$0.00	\$0.00
A	23029300	1	AFTERTREATMENT WARRANTY, 5 YEAR, 100,000 MILES FOR CUMMINS L9	\$0.00	\$0.00
A	23031173	1	FUEL FILTER/WATER SEPARATOR, PRIMARY, FLEETGUARD, FS1098	\$0.00	\$0.00
A	23031210	1	FUEL FILTER, SECONDARY, FLEETGUARD, FF63009	\$0.00	\$0.00
A	47028888	1	ALLISON GEN 6 EVS3000 TRANSMISSION FOR L9 ENGINE	\$0.00	\$0.00
A	23088888	1	JACOBS ENGINE BRAKE FOR CUMMINS L9 ENGINE	\$0.00	\$0.00
A	16028888	1	SPECIAL Brakes 16010285 BRAKES STEERTEK DISC PLUS EX225 FRONT, SCAM 8.625" REAR	\$2,298.36	\$2,298.36
A	11088888	1	UPPER GRILLE, LEVEL STYLE FACADE (L9)	\$1,275.00	\$1,275.00
A	11088888	1	LOWER GRILLE, POLISHED STAINLESS (L9)	\$1,345.00	\$1,345.00
A	12088888	1	AIR HORNS CUTOUTS IN BUMPER, BEHIND PERFORATIONS (L9 STYLE)	\$897.00	\$897.00
A	30088888	1	LOWER COMMAND CONSOLE FOR L9	\$1,295.00	\$1,295.00
A	38340110	1	PRIMARY SEAT POSITION	\$0.00	\$0.00
A	38340110	1	PRIMARY SEAT POSITION	\$0.00	\$0.00
A	38340110	1	PRIMARY SEAT POSITION	\$0.00	\$0.00
A	38340110	1	PRIMARY SEAT POSITION	\$0.00	\$0.00
A	38340120	1	SECONDARY SEAT POSITION	\$0.00	\$0.00
A	38340120	1	SECONDARY SEAT POSITION	\$0.00	\$0.00
A	60088888	1	STOCK 574 PUMP & TANK CONFIGURATION	\$13,834.00	\$13,834.00
A	61888888	1	SPECIAL Adapter for Discharge #4 2.5" NST (F) x 2.5"NST (M) 30 degree down	\$200.00	\$200.00
A	76088888	1	SPECIAL ITEM, REMOTE MOUNT PRIMER	\$1,393.16	\$1,393.16
A	80028888	1	STOCK 574 BODY CONFIGURATION	\$18,980.00	\$18,980.00
A	80288888	1	COMPT DOORS, ROM ROLL-UP, PAINTED FOR STOCK 574	\$8,860.00	\$8,860.00
A	81388888	1	STOCK 574 HOSEBED CONFIGURATION	\$12,375.00	\$12,375.00
A	90588888	1	SPECIAL ITEM, Sutphen Graphic in Middle Cab Windows	\$1,000.00	\$1,000.00
A	99588888	1	GRAPHICS	\$12,500.00	\$12,500.00
A	99588888	1	SHELVING w/ ADDITIONAL HB DIVIDER	\$12,000.00	\$12,000.00
A	99588888	1	PDI	\$3,000.00	\$3,000.00
A	99588888	1	DELIVERY	\$8,000.00	\$8,000.00
A	99588888	1	INSTALL CUSTOMER SUPPLIED RADIO	\$2,610.00	\$2,610.00
A	99588888	1	PROVIDE AND INSTALL FIRECOM SYST	\$9,000.00	\$9,000.00
A	99588888	1	INSTALL ANTENNA (2)	\$630.00	\$630.00
A	99588888	1	12V PROVISION IN CAB	\$1,150.00	\$1,150.00
A	99588888	1	COMPARTMENT MATTING	\$3,200.00	\$3,200.00
A	99588888	1	MOUNTS FOR EQUIPMENT	\$7,500.00	\$7,500.00
A	99588888	1	FINAL INSPECTION TRIP	\$6,000.00	\$6,000.00
A	99588888	1	PAINT CAB ROOF	\$21,000.00	\$21,000.00
A	99588888	1	INSTALL DBL EMS AND MOVE SEATS	\$9,200.00	\$9,200.00
A	99588888	1	LINEX COMPARTMENT FLOORS	\$4,000.00	\$4,000.00
A	99588888	1	INTEREST EXPENSE	\$15,000.00	\$15,000.00
TOTAL NON-PUBLISHED OPTIONS:					\$178,542.52