

## Reference Verification Form

**EXECUTIVE SEARCH SERVICES** 

| CONTACT INFORMATION  |  |              |   |                |  |  |  |  |  |
|--|--|--------------|---|----------------|--|--|--|--|--|
| Refere   | nce For: Strategic Government F        | lesources    | Organization Name: City of Green Cove Springs                 |                |  |  |  |  |  |
| Conta  | ct Name: Mary Jane Lundy               |              | Reference Date: April 7, 2020                                 |                |  |  |  |  |  |
| Conta  | ct Email: <u>mjlundy@greencovesp</u> r | ings.com     | Telephone Number: (904) 297-7500, #3313                       |                |  |  |  |  |  |
| PROJECT INFORMATION  |  |              |   |                |  |  |  |  |  |
| City Manager Recruitment   |  |              | Date(s) of Project Services: 2018                             |                |  |  |  |  |  |
| Would you use this Vendor again?<br>xxx Yes INO IDon't Know            |  |              | Would you recommend this vendor to another agency?<br>xxx Yes |                |  |  |  |  |  |
| VENDOR RATING INFORMATION  |  |              |   |                |  |  |  |  |  |
| Please rate your experience: Poor                                      |  | Satisfactory | Excellent   | Not Applicable |  |  |  |  |  |
| 1.   | Quality of Service:                    |              |   | Х              |  |  |  |  |  |
|  | Responsiveness                         |              |   |                |  |  |  |  |  |
|  | Accuracy                               |              |   | Х              |  |  |  |  |  |
|  | Deliverables                           |              |   | Х              |  |  |  |  |  |
| 2.   | Organization:                          |              |   | Х              |  |  |  |  |  |
|  | Staff Expertise                        |              |   |                |  |  |  |  |  |
|  | Professionalism                        |              |   | Х              |  |  |  |  |  |
| 3.   | Ability, capacity, & skill of the      |              |   | Х              |  |  |  |  |  |
|  | firm to perform the services           |              |   |                |  |  |  |  |  |
| 4.   | Timeliness:                            |              |   | Х              |  |  |  |  |  |
|  | Project                                |              |   |                |  |  |  |  |  |
|  | Deliverables                           |              |   | Х              |  |  |  |  |  |
| 5.   | Project completed within               |              |   | Х              |  |  |  |  |  |
|  | budget                                 |              |   |                |  |  |  |  |  |
| Can you provide positive feedback that might help us in our selection? |  |              |   |                |  |  |  |  |  |

SGR did an incredible job in our City Manager search. Doug Thomas was our consultant. He was the former City Manager in Lakeland, so he is familiar with Florida and Sunshine Laws. I have attached our advertising brochure created by SGR. We were able to provide input throughout the whole process, as well as be guided by the professionals. The entire staff was great to work with on the project. They all were very accommodating, professional and willing to assist with anything needed.

Any negatives of this firm that you would like to share? None. I am glad the Council chose SGR for our search. If I remember correctly, they were on the pricier side?? But you get what you pay for

Is there anything else you would like to share with us about this firm or additional information that might be useful in selecting an executive search firm? Often the same people apply for City/County Manager positions throughout the country, so SGR can sometimes provide information on the candidates pre-interview because they have screened or interviewed them for another job.

## The City of Green Cove Springs is VERY happy with our City Manager!!

Verified by Name: \_\_\_\_\_ Date: \_\_\_\_\_

Verified via: \_\_\_\_ Email \_\_\_\_ Verbal



## **Reference Verification Form**

**EXECUTIVE SEARCH SERVICES** 

| CONTACT INFORMATION  |                     |  |   |                |  |  |  |
|--|---------------------|--|---|----------------|--|--|--|
| Reference For: Strategic Government Resources  |                     | Organization Na                                    | Organization Name: City of Jupiter<br>Reference Date: April 7, 2020<br>Telephone Number: (561) 741-2214 |                |  |  |  |
| Contact Name: Mayor Todd Wodraska  | Reference Date:     |  |   |                |  |  |  |
| Contact Email: <u>toddw@jupiter.fl.us</u>  | Telephone Num       |  |   |                |  |  |  |
| PROJECT INFORMATION  |                     |  |   |                |  |  |  |
| Town Manager Recruitment   | Date(s) of Proje    | Date(s) of Project Services: 2017                  |   |                |  |  |  |
| Would you use this Vendor again?<br>⊠ Yes □ No □ Don't Know  |                     | Would you recommend this vendor to another agency? |   |                |  |  |  |
| VENDOR RATING INFORMATION  |                     |  |   |                |  |  |  |
| Please rate your experience:   | Poor                | Satisfactory                                       | Excellent   | Not Applicable |  |  |  |
| <ol> <li>Quality of Service:<br/>Responsiveness<br/>Accuracy</li> </ol>  |                     |  | $\boxtimes$   |                |  |  |  |
| Deliverables   |                     |  | $\boxtimes$   |                |  |  |  |
| 2. Organization:<br>Staff Expertise<br>Professionalism   |                     |  |   |                |  |  |  |
| <ol> <li>Ability, capacity, &amp; skill of the<br/>firm to perform the services</li> <li>Timeliness:<br/>Project</li> </ol>  |                     |  |   |                |  |  |  |
| Deliverables<br>5. Project completed within<br>budget  |                     |  | $\boxtimes$   |                |  |  |  |
| Can you provide positive feedback that mi<br>SGR delivered a top quality manager, on I   | •                   |  | into our commun   | ity perfectly  |  |  |  |
| Any negatives of this firm that you would li<br>No, we had several candidates drop out o<br>Is there anything else you would like to sh<br>selecting an executive search firm?<br>Highly recommend | f contention during |  |   |                |  |  |  |

Verified via: \_\_\_x\_Email \_\_\_\_ Verbal



## **Reference Verification Form**

**EXECUTIVE SEARCH SERVICES** 

| CONTACT INFORMATION  |  |                                   |                    |                |  |  |  |  |
|--|--|-----------------------------------|--------------------|----------------|--|--|--|--|
| Reference For: Strategic Government Res  | Organization Name: City of Plant City              |                                   |                    |                |  |  |  |  |
| Contact Name: Mercedes Hermida-Perez   | Reference Date: April 7, 2020                      |                                   |                    |                |  |  |  |  |
| Contact Email: Mperez@plantcitygov.con   | ı  | Telephone Number: (813) 763-0044  |                    |                |  |  |  |  |
| <b>P</b> ROJECT INFORMATION  |  |                                   |                    |                |  |  |  |  |
| City Manager Recruitment   |  | Date(s) of Project Services: 2018 |                    |                |  |  |  |  |
| Would you use this Vendor again?<br>☑ Yes 	☐ No 	☐ Don't Know  | Would you recommend this vendor to another agency? |                                   |                    |                |  |  |  |  |
| VENDOR RATING INFORMATION  |  |                                   |                    |                |  |  |  |  |
| Please rate your experience:   | Poor   | Satisfactory                      | Excellent          | Not Applicable |  |  |  |  |
| 1. Quality of Service:   |  |                                   |                    |                |  |  |  |  |
| Responsiveness   |  |                                   | $\boxtimes$        |                |  |  |  |  |
| Accuracy   |  | $\boxtimes$                       |                    |                |  |  |  |  |
| Deliverables   |  |                                   | $\boxtimes$        |                |  |  |  |  |
| 2. Organization:   |  |                                   |                    |                |  |  |  |  |
| Staff Expertise  |  |                                   | $\boxtimes$        |                |  |  |  |  |
| Professionalism  |  |                                   | $\boxtimes$        |                |  |  |  |  |
| 3. Ability, capacity, & skill of the   |  |                                   | $\boxtimes$        |                |  |  |  |  |
| firm to perform the services   |  |                                   |                    |                |  |  |  |  |
| 4. Timeliness:   | _  | _                                 | _                  | _              |  |  |  |  |
| Project  |  | $\boxtimes$                       |                    |                |  |  |  |  |
| Deliverables   |  | $\square$                         |                    |                |  |  |  |  |
| 5. Project completed within  |  | $\boxtimes$                       |                    |                |  |  |  |  |
| budget   |  |                                   |                    |                |  |  |  |  |
| Can you provide positive feedback that might   | •  |                                   | and the local back | ·····          |  |  |  |  |
| As the Director of Human Resource for our City I depended heavily on this firm to secure the best hire possible. They    |  |                                   |                    |                |  |  |  |  |
| produced top quality candidates and managed the process efficiently with no concerns.                                    |  |                                   |                    |                |  |  |  |  |
| Any negatives of this firm that you would like   | to share?  |                                   |                    |                |  |  |  |  |
| Not applicable.  |  |                                   |                    |                |  |  |  |  |
|  |  |                                   |                    |                |  |  |  |  |
| Is there anything else you would like to share with us about this firm or additional information that might be useful in |  |                                   |                    |                |  |  |  |  |
| selecting an executive search firm?  |  |                                   |                    |                |  |  |  |  |
| Their process is thorough and effective, resulting in no surprises.  |  |                                   |                    |                |  |  |  |  |
| Verified by Name: Date:  |  |                                   |                    |                |  |  |  |  |

Verified via: \_\_\_\_ Email \_\_\_\_ Verbal