



## PROPOSAL

**TO THE:**

City of Cocoa  
Cocoa Fire Department Fleet  
Attn: Tony Jones

**DATE:** January 12, 2021

We hereby propose and agree to furnish the following firefighting equipment upon your acceptance of this proposal:

**One (1) Sutphen Custom Monarch Fire Pumper Rescue Truck**

**Complete and Delivered for the Total Sum of .....\$529,500.00**

**This Cooperative pricing is based on Sourcewell Contract 022818 SUT with modifications, options and loose equipment per department specifications.**

**A prepay discount of \$ 13,150 is offered if Invoice is paid within 30 days of contract/PO acceptance making final cost ..... \$ 516,350.00**

The unit shall be manufactured completely in accordance to the proposal and delivered in approximately **16-18** months from the date of the contract signing or purchase order, subject to delays from all causes beyond our control.

This proposal shall be valid for ninety (**90**) days. If the contract or purchase order is not received within this proposed duration, we reserve the right to extend, withdraw, or modify our proposal, including pricing, delivery times, and prepayment discounts as applicable.

Respectfully submitted,

Guy Lombardo  
South Florida Emergency Vehicles  
Authorized Representative for Sutphen Corporation



**SUTPHEN CORPORATION**

6450 Eiterman Road | Dublin, OH 43016 | 1-800-848-5860