



## Legislation Text

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File #: 20-634, Version: 1

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### **CITY COUNCIL AGENDA ITEM**

Memo Date: September 18, 2020  
Agenda Date: September 23, 2020  
Prepared By: Robert Beach, Chief Technology Officer  
Through: Matt Fuhrer, Interim City Manager  
Requested Action:  
Authorize the City Manager to sign a Solutions Agreement with Central Square Technologies (formerly Superion, LLC), to provide NaviLine Public Administration applications.

#### **BACKGROUND:**

The City of Cocoa is currently utilizing CentralSquare Technologies NaviLine Public Administration Applications as its Enterprise Resource Planning/Business Management software platform (formerly Superion, LLC). This software provides an integrated solution for our core business processes to include finance, human resources, utility billing, purchasing, work orders, and alternative software integration. The contract with CentralSquare Technologies expires on September 30, 2020. By mutual agreement, the City and CentralSquare can renew the agreement upon expiration of the initial term. All terms and conditions within the initial agreement will remain in effect unless specifically addressed in the renewal service agreement. The City of Cocoa has utilized SunGard Public Sector software since 1994.

The renewal agreement includes a 5% increase of the current monthly access fee. The new fee will be \$22,202.94 per month (\$266,435.22 per year). The renewal will begin October 1, 2020 and will continue for a period of 1 year with City options for a second and third year with a 5% access fee increase per year. In addition to the monthly access fee, there is a one-time charge of \$759.00 for access to the Code Enforcement module (previously deactivated) for the months of July 2020 - September 2020.

It is important to note that the City is currently in the process of developing a Request for Qualifications with the intention to implement a new Enterprise Resource Planning system. This will be a multiyear project so keeping the current ERP operational is critical as we implement the new system in the future, and will be brought back to City Council should the use extend into FY2022.

#### **STRATEGIC PLAN CONNECTION:**

Enterprise Resource Planning (ERP) software programs are critical to achieve fiscal sustainability through enhancements in processes, customer service, productivity and transparency.

**BUDGETARY IMPACT:**

FY	Amount	Account Number
2020	\$759	001-1103-516.34-00
2021	\$266,436	001-1103-516.34-00

Staff will return to City Council should this project extend into FY2022, with an update on the ERP project.

2022 (optional)	\$279,757	001-1103-516.34-00
2023 (optional)	\$293,745	001-1103-516.34-00

**PREVIOUS ACTION:**

The current Superion, LLC Order Agreement was approved by the City Council on August 22, 2017.

**RECOMMENDED MOTION:**

Authorize the City Manager to sign a Solutions Agreement with Central Square Technologies (formerly Superion, LLC), to provide NaviLine Public Administration applications.